



# RUNNING OUT OF ROAD

CHINA PATHFINDER ANNUAL SCORECARD

OCTOBER 2023

# China Pathfinder: ANNUAL SCORECARD

# **Running Out of Road**

## **OCTOBER 2023**

A Partnership between Rhodium Group and the Atlantic Council GeoEconomics Center

ISBN-13: 978-1-61977-293-9







# **TABLE OF CONTENTS**

- 2 About China Pathfinder
- 2 MISSION
- 2 PARTNERS
- 2 AUTHORS
- 2 ACKNOWLEDGMENTS
- 2 DISCLAIMER
- 3 Foreword
- 4 Executive Summary
- 6 Chapter 1: The Past Explains the Present
- 6 1.1 XI'S FIRST THIRD PLENUM, A DECADE LATER
- 7 1.2 2022 AND 2023: PANDEMIC OBSCURES PROBLEMS
- 8 1.3 THE PATHFINDER FRAMEWORK AND UPDATES TO RESEARCH DESIGN & METHODOLOGY
- 10 Chapter 2: Historical Baseline and 2022 Stocktaking
- 10 2.1 FINANCIAL SYSTEM DEVELOPMENT
- 10 Definition and Relevance
- 10 How Does China Stack Up in 2022?
- 12 A Year in Review: China's 2022 Financial System Policies and Developments
- 19 2.2 MARKET COMPETITION
- 19 Definition and Relevance
- 19 How Does China Stack Up in 2022?
- 21 A Year in Review: China's 2022 Market Competition Policies and Developments

- 2.3 MODERN INNOVATION SYSTEM
- 27 Definition and Relevance
- 27 How Does China Stack Up in 2022?
- 29 A Year in Review: China's 2022 Innovation Policies and Developments
- 35 2.4 TRADE OPENNESS
- 35 Definition and Relevance
- 35 How Does China Stack Up in 2022?
- 36 A Year in Review: China's 2022 Trade Policies and Developments
- 43 2.5 DIRECT INVESTMENT OPENNESS
- 43 Definition and Relevance
- 43 How Does China Stack Up in 2022?
- 44 A Year in Review: China's 2022 Direct Investment Policies and Developments
- 51 2.6 PORTFOLIO INVESTMENT OPENNESS
- 51 Definition and Relevance
- 51 How Does China Stack Up in 2022?
- 52 A Year in Review: China's 2022 Portfolio Investment Policies and Developments
- **Chapter 3: Conclusions and Implications**
- **58** IMPLICATIONS
- 59 LOOKING AHEAD
- 61 Glossary
- 62 Appendix: Overview of Methodology



## **About China Pathfinder**

#### **Mission**

China Pathfinder is a joint initiative from the Atlantic Council's GeoEconomics Center and Rhodium Group that measures China's economic system relative to advanced market economy systems. Few people, even within the circle of China experts, seem to agree about the country's economic system, where it is headed, or what that means for the world. The goal of this initiative is to shed light on whether the Chinese economic system is converging with, or diverging from, open market economies. Over the course of two short decades, China has risen from the world's sixth-largest economy, with a gross domestic product (GDP) of \$1.2 trillion in 2000, to the second largest, boasting a GDP of \$17.95 trillion in 2022. China now intersects with the interests of most nations, businesses, and individuals. With China's past and future systemic choices impacting the world in both positive and negative ways, it is essential to understand its global footprint. The hope is that China Pathfinder's approach and findings can fill in some of the missing puzzle pieces in this ongoing debate—and, in turn, inform policymakers and business leaders seeking to understand China.

#### **Partners**

The **Atlantic Council** is a nonpartisan organization that galvanizes US leadership and engagement in the world, in partnership with allies and partners, to shape solutions to global challenges. The Atlantic Council provides an essential forum for navigating the economic and political changes defining the twenty-first century by informing its network of global leaders. Through the papers it publishes and the ideas it generates, the Atlantic Council shapes policy choices and strategies to create a more free, secure, and prosperous world.

**Rhodium Group** is a leading independent research provider. Rhodium has one of the largest China research teams in the private sector, with a consistent track record of producing insightful and path-breaking analysis. Rhodium China provides research, data, and analytics to the private and public sectors that help clients understand and anticipate changes in China's macroeconomy, politics, financial and investment environment, and international interactions.

#### **Authors**

This report was produced by Rhodium Group's China team in collaboration with the Atlantic Council GeoEconomics Center. The principal contributors on Rhodium's team were Daniel H. Rosen, Nargiza Salidjanova, and Rachel Lietzow. The principal contributors from the Atlantic Council's GeoEconomics Center were Josh Lipsky, Jeremy Mark, and Niels Graham.

### **Acknowledgments**

The authors wish to acknowledge a superb set of colleagues and fellow analysts from the public sector, international organizations, think tanks, business associations, and universities who helped us strengthen the study in group review sessions and individual consultations. These individuals took the time, in their private capacity, to critique the indicators and analysis in draft form; offer suggestions, warnings, and advice; and help us to ensure that this initiative makes a meaningful contribution to public debate.

The authors also wish to acknowledge the members of the China Pathfinder Advisory Council: Steven Denning, Gary Rieschel, and Jack Wadsworth, whose partnership has made this project possible.

#### **Resources and Contact**

This report is written and published in accordance with the Atlantic Council's intellectual independence policy. The authors are solely responsible for its analysis and recommendations. The Atlantic Council, Rhodium Group, and its donors do not determine, nor do they necessarily endorse or advocate for, any of this report's conclusions. This report is published in conjunction with an interactive data visualization toolkit, at <a href="http://chinapathfinder.org/">http://chinapathfinder.org/</a>. Future quarterly and annual updates to the China Pathfinder Project will be published on the website listed.



## **Foreword**

2023 was never going to be the year of China's economic resurgence. While some analysts anticipated the end of zero-COVID policies would unleash pent-up consumer demand and revive corporate animal spirits, those who understood the deep structural nature of China's economic malaise have been bracing for impact.

Now, many around the world are finally coming to terms with reality—the Chinese economy is suffering in part because the Party continues to prioritize ideology over economic dynamism.

In 2023, China's GDP will likely grow at less than 4 percent for only the third time in the past twenty years. And this raises two fundamental questions: How will Xi Jinping, now in his third term, respond? And how will the other major economies around the world handle these tectonic shifts?

In leading market economies, the increasing emphasis on national security in economic decision making has been perhaps the most significant development in international economics.

For the past several years, the US and Europe have demonstrated an increasing willingness to use the tools of economic statecraft to begin the so-called process of "de-risking." This includes export controls and outbound investment screening for certain national security technologies. While the moves are not surprising from a US perspective, the fact that countries like Germany—long dependent on China for its export market—has been willing to engage in these conversations represents a significant shift.

China has responded in kind—including accelerating work on its own semiconductor capacity and introducing controls on the export of critical minerals gallium and germanium.

Missing amid this escalation is a proper look at the broader implications. What does it mean if the world's second-largest economy can't recover from its economic malaise? How high are the risks of the tools of statecraft being perceived as crossing a line from competitive action to national security threat?

These questions become more pressing as elections approach in Taiwan and the US in 2024.

This is where the China Pathfinder framework offers valuable insights. Now in its third year, China Pathfinder gives policymakers a way to distinguish the signal from the noise of Chinese economic policy decision-making. With the benefit of tracking changes in China's performance along more than 25 economic indicators

across multiple years, we can move beyond instant reactions to identify where China is actually making strides toward market reform. We can also identify the areas where China is backsliding.

The goal of Pathfinder has always been to create a shared language on China's economy for policymakers around the world. The reaction to Pathfinder in its first two years has affirmed that mission. In our meetings with US, European, and Chinese officials, the data we provide in these pages is recognized as useful and revealing, even if these officials disagree on how to act in response. The analysis has been cited around the world and is required reading in many Chinese econ syllabi.

One of the reasons that the project has resonated is that the findings in Pathfinder are not limited to China. Because the purpose of the China Pathfinder study is to compare China to the top ten OECD economies over the same period, one of the most rewarding and surprising parts of this work has been discovering the trajectory of market economies. One of the most significant shifts captured by Pathfinder has been the inclination of some countries to lean on a new form of industrial policy in the last several years.

So, what comes next? While it's tempting to assume that China's current trajectory will persist, recent events such as US Commerce Secretary Gina Raimondo's trip to Beijing and the return of a US-China economic dialogue suggest the story is more complicated. We should not overlook positive signs that come amidst the gloom of political rhetoric. Could China's domestic economic pressures, including youth unemployment and a floundering property sector, shock Chinese leaders into reversing the statist course they've been on since Xi came to power? However unlikely, the possibility remains.

Our hope is that Pathfinder sheds some light on the various paths China may take—and shows that while Beijing has run out of the easy options, opportunities for adjusting the economic model remain viable. The course it chooses will determine its fate—and impact the rest of the world—for years to come.

We thank the dedicated teams from Rhodium Group and the Atlantic Council who have worked tirelessly to make this report a reality. And we thank each of you for taking the time to engage with this critical work.

Josh Lipsky
Senior Director, Atlantic Council GeoEconomics Center



# **Executive Summary**

With hopes of a rapid recovery following the dissolution of China's zero-COVID policy dashed, structural threats to the country's economic stability have never been greater. Although draconian lockdowns certainly soured the mood of businesses and consumers in China, the economic malaise that policymakers in Beijing are staring down now is not caused by cyclical factors like COVID, but by a failure to reform the country's economic system. Chinese leadership is aware it needs to undertake significant reforms to shake off the shackles of the current structural slowdown, but previous efforts have fallen far short of the big bang changes that the moment demands.

To track Beijing's reform efforts, China Pathfinder compares China's economic system to those of market economies. Using six components of the market model—financial system development, market competition, modern innovation system, trade openness, direct investment openness, and portfolio investment openness—we establish a quantitative framework for understanding China's progress or regression on reform. China's outsize role in the global economy and the necessity of reform in maintaining the country's growth make this work a key to understanding China's future trajectory.

#### **Key Findings**

- The economic effects of the pandemic obscured the underlying problems, but developments in 2022 underscores the structural nature of China's slowdown. Although political expediency led Chinese policymakers to blame the effects of COVID for economic malaise, the implosion of the property sector, cratering market confidence, and rising tensions with G7 countries forced an admission of a downturn.
- China has made some reform progress, with trade openness a standout improvement. China's trade openness is within the range of market norms, and its goods trade practices are likely to remain a point of progress. Despite still being well behind OECD norms, China has also made progress over the past decade in

the openness of its financial system, with the score for pricing of credit entering the range of market norms for the first time.

- In the past year, China strayed further from market norms in the areas of market competition and its innovation system.
   Amid widening global competition over high-tech industries, Beijing has seen a sizeable increase in the presence of stateowned firms in its top companies, tightening of cross-border data rules, and the staying power of industrial policy as a key tool. China's restriction of academic database access and crackdown on how companies use algorithms have made its innovation system less open.
- Open market economies in some cases moved away from market norms in 2022 due to the state of the global economy.
   OECD economies saw movement away from market norms in financial system development and portfolio investment, mostly as a result of a decline in market capitalization and falling non-financial corporate debt compared to GDP. These drifts say more about structural changes in the global economy than they do about particular regulatory changes.
- In its current trajectory, China's economic growth will continue
  to grind ever slower. This slowdown will impact Beijing's ambitions for indigenous high-tech development, exacerbate local
  fiscal crunches, and have spillover effects for other countries
  who depend on China as an export or import market. The slowdown will also begin to diminish perceptions of China's state-led
  economic system, with implications for the competition between
  Beijing and market economies.
- If Beijing is going to dig its way out of its current economic hole, it needs to allow robust debate and enact concrete reforms. To make positive changes, China should retire its GDP target, rebalance the fiscal burdens that are unequally shared by local and central governments, privatize some of its state-owned assets, and reform its pension system.



#### FIGURE 1: 2022 ANNUAL ECONOMIC BENCHMARKS

#### Financial System Development

A system that efficiently prices credit, allocates capital based on market signals, and provides foreign firms with access to financial services.

#### **Market Competition**

An environment where firms face low entry/exit barriers, market power abuses are disciplined, and distortive interventions are minimized.

#### **Modern Innovation System**

A market-led system that fosters productivity through private-public cooperation and international collaboration.

#### **Trade Openness**

Goods and services trade free from discriminatory measures and restrictions.

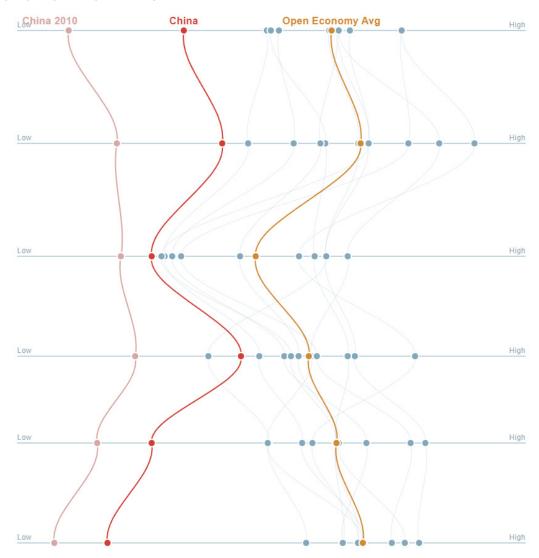
#### **Direct Investment Openness**

Fair access for foreign firms to domestic markets alongside minimal restrictions on local companies to invest abroad.

#### Portfolio Investment Openness

Limited controls on cross-border investment into equities, debt and other financial instruments.

Source: China Pathfinder





#### **CHAPTER 1**

# **The Past Explains the Present**

In 2023, China's troubled economic performance caught the world by surprise. With COVID behind us, expectations were set for a strong Chinese recovery. Though it paid an awful cost for the abrupt end of zero-COVID, China was assumed by many to be poised for a powerful economic revival as lockdowns ended, freeing businesses and consumers to spend. But instead of a boom, the world has watched China falter. The handful of whispers about growth risks in early 2023 turned into a shouting match among prominent foreign economists by mid-year, jostling to talk about what was wrong with China but focusing largely on cyclical reverberations from the pandemic rather than the longer arc of economic policy ambitions and shortfalls over the Xi Jinping era.

The thesis of *China Pathfinder* is that China's leaders explained the structural risks to their economy clearly, a decade ago, and demonstrated seriousness about dealing with them, only to pull back in the face of challenges. Progress toward market economy norms is the key to China's GDP growth today, as it was in past decades, and the dearth of market convergence since 2015 correlates with the end of high growth. That change to potential growth, and to Beijing's ability to manage perceptions about it, not only reshapes expectations about China's domestic performance, but also influences China's geoeconomic power, resilience in global competition, and relations with the United States.

In this report, we update data indicators on China's systemic alignment with leading market economies through the end of 2022, and relate those statistics to this year's macroeconomic malaise. To set the scene for that, we briefly review China's policy trajectory over the past decade, which makes clear why the China Pathfinder framework is designed to gauge alignment with advanced market economy systems.

#### 1.1 XI'S FIRST THIRD PLENUM, A DECADE LATER

In November 2013, Xi Jinping—then in his first year at China's helm—set his economic policy course, at the Third Plenary Session of the 18th Central Committee of the Communist Party of China. With the laissez-faire missteps of the global financial crisis still stinging, the Third Plenum communiqué was surprising for its pro-market orientation. A signature instruction was to "make the market decisive." More than two hundred specific reforms grouped into "60 Decisions" included pruning the role of state enterprises, completing center-local fiscal reform, reforming corporate governance, and promoting competition.

Taken together, this extensive plan was a genuine commitment to economic reform in alignment with market economy principles and not merely an aspiration formulated abroad. The terms of China's WTO accession in December 2001 provided the same evidence a decade earlier, but it is important to establish that this was the intended course in the Xi era as well—at the beginning. Over the following years, Beijing made significant efforts to implement the plan. Premier Li Keqiang endorsed the premise that his government should be judged, even by foreign press.

The motivations for serious reform were clear: if they were not achieved, President Xi himself penned, China would find itself in a blind alley. As we wrote in the precursor study<sup>1</sup> to China Pathfinder in 2014, one year after the Third Plenum (edited for brevity):

"We project that China's potential GDP growth in 2020 will be 6 percent. Half through investment, the other half [from] more efficient use of resources (what economists call total factor productivity). Such growth depends on new rules and institutions that let markets steer resources—people, money, and materials—to where they can generate the highest growth. Without this marketization— which depends on both re-regulation and a new mindset about the roles of the Party and the government—the gains from productivity would all but evaporate. Growth driven only by investment would mean a hard landing: no better than 3 percent annual GDP growth. Falling productivity could easily pull private investment down with it, leaving GDP growth even lower at 1 percent, surely a crisis."

Going into 2020, growth was indeed 6 percent. After the COVID interlude, the question is whether China can return to that growth rate, or will slow to the 1-3 percent range we projected. Present indications suggest the latter, due to prioritization of political control over efficiency that has characterized the Xi era since the start. While officials explicitly recognized the risk of low-productivity statist lethargy in 2013, they judged the allure of foreign political and social ideas even greater, as shown by other policies. The same year as the 60 Decisions plan, an ideological communique was issued painting Western constitutional democracy as "an attempt to undermine the current leadership and the socialism with Chinese characteristics system of governance."

The 2013–2020 period was essentially a test of whether Beijing could find a way to achieve market economic goals without embracing a more liberal political system. As of 2023 it would appear the result was negative: economic reforms were not completed, while political priorities took precedence.<sup>2</sup>

For Xi, who started an unprecedented third term as leader in 2022, the set of systemic challenges laid out in 2013 remains unchanged, but the magnitude of these economic problems (such as the debt load, fiscal shortfalls, innovation gaps, and dependence on investment-led growth and exports) have only increased. The 60

<sup>2</sup> Daniel H. Rosen, "China's Economic Reckoning: The Price of Failed Reforms," Foreign Affairs, June 22, 2021. https://www.foreignaffairs.com/articles/china/2021-06-22/chinas-economic-reckoning.



Daniel H. Rosen, "Avoiding the Blind Alley: China's Economic Overhaul and Its Global Implications," Asia Society, October 2014. https://asiasociety.org/policy-institute/executive-summary-introduction.

Decisions list of necessary policy reform work remains the best benchmark for China's ability to realize its potential GDP growth potential. President Xi was correct, as Deng Xiaoping had been before him, in saying that "if we do not implement reform and opening to the outside world, do not develop the economy and raise the people's living standards, we will find ourselves in a blind alley."

# 1.2 2022 AND 2023: PANDEMIC OBSCURES PROBLEMS

The inability of China's largest property developers to cover debt payments in mid-2021 marked the end of an era. The property sector, responsible for as much as a quarter of GDP growth and almost half of investment, could no longer serve as the anchor of economic expansion expectations. Other risks were evident in 2021 as well, as discussed in previous *China Pathfinder* reports, including (among other things) falling household incomes, declining productivity, elevated tensions with major trading partners, and unclear signaling to private entrepreneurs and foreign investors.

The market-oriented prescription for these challenges would be a frank and urgent reform agenda for 2022. Instead, the Communist Party took a political approach centered on controlling the public narrative to project stability and administrative control. The 20th National Congress of the Chinese Communist Party was looming in October 2022, and it was clear, after years of crackdown on dissent, that spinning a positive message celebrating the CCP's success in steering the economy through challenging times at that political event was paramount. The Party intensified zero-COVID policies in the run-up to the Congress, downplayed structural concerns, and attributed economic challenges such as weak property demand and investment to the pandemic, rather than structural issues.

Behind the COVID veil, three realities forced Beijing to admit missing its GDP growth target in 2022 for the first time. The first and foremost was, as noted above, the property sector. China's annual housing starts peaked at 1.71 billion square meters in early 2021, enough for around 18 to 19 million houses. With the revelation that those property developers didn't have the money to service their debt or finish construction, that number fell 52 percent to only 881 million sqm at the end of 2022—a huge bite out of business investment. Second, 2022 market confidence continued to suffer from contradictory policies on data handling that cast uncertainty over the operation of promising sunrise sectors including social media and artificial intelligence. Third, and crucially, the outlook for China's commercial interactions with major western nations starting with the United States continued to sour, with Beijing maintaining

an uncompromising posture as export controls, investment controls, and other China de-risking policies were developed abroad. Contrary to rosy official statistics, US and EU foreign direct investment to China as measured by independent researchers displayed a steep downturn. We relate these economic headwinds to specific policy reform areas in Chapter 2.

Insistence on blaming the 2022 growth shortfall on the pandemic rather than structural realities led to misguided expectations for 2023. After the November abandonment of zero-COVID restrictions, authorities started messaging a return to high, pre-pandemic 5-6 percent GDP growth as the anchor for this year. As discussed in our Q2 2023 quarterly report,<sup>3</sup> this was completely unrealistic, but at the start of 2023 it was taken as reliable by the vast majority of observers in finance, manufacturing, government, and international organizations. By midyear, that confidence had evaporated and debates about "the end of the Chinese economic miracle" were in full swing.

Views on China's current economic situation can be grouped into five camps, starting with the perspective taken in the *China Pathfinder* framework and its precursor program (*China Dashboard* and *Avoiding the Blind Alley*) since 2014. The assessment in this body of work is as presented above: that China is a transition economy, its potential growth rate is contingent on carrying through on incomplete structural reform, that Xi Jinping and the CCP have stated as much, and that years of delayed structural reform to foster market economy incentives has left China with nothing to replace property and infrastructure debt bubbles after they were exhausted in 2021. We are not alone in this view although we have stood by it most consistently.<sup>4</sup> Beyond this structural view, we see four other distinct camps presently.

First, some observers argue that China is experiencing a cyclical slowdown, and that it is caused by faltering household consumption triggered by their leaders' extreme responses to COVID.<sup>5</sup> While those policies were unceremoniously jettisoned almost a year ago, the argument goes, they left a long economic malaise. Seen through this lens, if authorities provide sufficient assurance that they'll leave individuals alone, households will start spending money they've been saving. Consumer confidence is definitely lacking, but this likely has as much to do with weak income and employment growth as a buildup of precautionary savings. Some of the household savings buildup in recent years is also related to paying down mortgage debt. In considering this hypothesis it is also important to consider the declining capacity of fiscal policy and credit expansion to generate investment growth to offset household slack, particularly among local governments.



Daniel H. Rosen et al., "China Pathfinder: Will Sluggish Growth Trigger Green Shoots of Reform? Q2 2023 Update," *Atlantic Council and Rhodium Group*, August 2023. https://www.atlanticcouncil.org/wp-content/uploads/2023/08/ChinaPathfinder\_Q2\_2023\_report\_2B.pdf.

<sup>4</sup> Popular writers such as Paul Krugman and well regarded commentators like Mike Pettis sit comfortably in this camp today.

Adam Posen, "The End of China's Economic Miracle: How Beijing's Struggles Could Be an Opportunity for Washington," Foreign Affairs, https://www.foreignaffairs.com/china/end-china-economic-miracle-beijing-washington.

Second, the authors of the World Economic Outlook (WEO) series at the IMF are the most authoritative source for comparative forecasts of national growth.<sup>6</sup> The summer 2023 WEO update takes the view that China's GDP is unchanged at midyear from where it was forecast earlier in the year—at 5.2 percent—but that the composition underlying it has shifted. In a mirror image of the COVID consumer disorder above, the IMF argued that China's consumption growth has been strong enough to hold GDP growth constant despite COVID restrictions, rising unemployment, plummeting property investment, and a negative contribution of net exports to overall growth. Given that household consumption is only 38 percent of China's economy, it is hard to accept that its growth alone has been enough to drive 5 percent economic growth in China this year.

Third, a few observers argue that conditions in China aren't bad, and that we are already seeing a V-shaped recovery back to pre-pandemic growth rates. In this view, neither consumption nor investment is a structural drag on growth. In volume terms, imports are recovering and household savings are declining—these indicators support a strong recovery story and that growth will recover its strength in short order. This argument is difficult to square with even the official data, given that almost all indicators show a deceleration of sequential growth from earlier in the year to the summer, and a continued slowdown so far in Q3.

Finally, a growing body of research is focused on the negative spillovers of decoupling policies on China and other emerging markets. World Bank work on the negative spillovers through the innovation channel,<sup>8</sup> and IMF work on the trade channel,<sup>9</sup> for instance, show significant shocks from these trends. Hawkish policymakers in the US explicitly talk about the need to cease enabling China's fast growth, so it is no surprise to see connections drawn between de-risking policies and the falloff in China's growth. However, while rising political risk in the US-China relationship is definitely affecting businesses and investors' China strategies, overall US-China trade reached a record high in 2022, and in any case the nature of China's economic problems has little to do with external shocks.

In our Pathfinder Q2 2023 report, we described a modest opening in domestic discussion of economic problems among Chinese economists. While most of the discussion of the nature of the slowdown described above has taken place among non-Chinese analysts, the conversation has broadened inside China as well. Numerous retired government officials and Party-affiliated economists, such as Liu Shijin, Yin Yanlin, Xu Lin, and Jiang Xiaojuan, have published speeches or commentaries about the need for serious market reform since May 2023. It is a positive sign that Chinese economists are discussing the state of progress on macro-economic reforms,

but there is a long path between an academic discussion among economists and formal officials and the actual implementation of difficult structural reforms by China's top leadership.

# 1.3 THE PATHFINDER FRAMEWORK AND UPDATES TO RESEARCH DESIGN & METHODOLOGY

The China Pathfinder framework analyzes China in comparison to advanced economies in our sample across **six dimensions** that reflect an economy's market orientation, with three clusters focusing on the domestic economic system (financial system development, market competition, and a modern innovation system) and three clusters covering the external openness dimension (trade openness, direct investment openness, and portfolio investment openness).

The research design is quantitative in nature, including three sets of datapoints for each of these economic dimensions: a composite score, annual benchmark indicators, and supplemental indicators.

China Pathfinder selects a set of four to six annual cross-country comparable indicators for each economic dimension. The data for each indicator are normalized using the Min-Max methodology, and rescaled from 0 to 10. Higher scores indicate more alignment with market economy norms. The composite score for each economic cluster is a simple average of the indicator scores for each country.

Starting with this year's annual report, the composite score methodology has been revised to better reflect countries' progress or regression across time. Previous editions have focused on countries' performance in a particular year, compared to each other. The Min-Max methodology has been updated to calculate one minimum and one maximum across all countries and all years of the sample, for each indicator. The methodology previously would conduct normalization separately for each year, where the minimum and maximum were calculated for only one given year (instead of across all years). This meant that if a country's performance ranking among its comparison countries did not change, then a country could receive the same score across years. This would be true even if its performance in the raw data had changed across years. The new methodology corrects for this, so that we can assess not only relative distance between countries' performance, but also distance between one country's improvement upon its past performance. More information on the stress-testing process that took place to update the methodology, potential impacts on the data results, and literature supporting this revision can be found in the Appendix.

Daniel H. Rosen et al., "China Pathfinder: Will Sluggish Growth Trigger Green Shoots of Reform? Q2 2023 Update," Rhodium Group and Atlantic Council, August 2023. https://www.atlanticcouncil.org/wp-content/uploads/2023/08/ChinaPathfinder\_Q2\_2023\_report\_2B.pdf.



<sup>6 &</sup>quot;World Economic Outlook Update: Near-Term Resilience, Persistent Challenges," *IMF*, July 2023.

https://www.imf.org/en/Publications/WEO/Issues/2023/07/10/world-economic-outlook-update-july-2023.

Nicholas Lardy, "How serious is China's economic slowdown?," Peterson Institute for International Economics, August 17, 2023. https://www.piie.com/blogs/realtime-economics/how-serious-chinas-economic-slowdown, and Andy Rothman, "The Coming Collapse of China?" Matthews Asia, July 27, 2023. https://www.matthewsasia.com/insights/sinology/2023/the-coming-collapse-of-china/

<sup>8 &</sup>quot;US-China decoupling is hurting innovation, World Bank warns," Financial Times, March 30, 2023. https://www.ft.com/content/93015aab-4b3d-43c7-be9b-ad4af4fc721d.

<sup>9 &</sup>quot;The High Cost of Global Economic Fragmentation," IMF, August 28, 2023. https://www.imf.org/en/Blogs/Articles/2023/08/28/the-high-cost-of-global-economic-fragmentation.

FIGURE 2: SUMMARY OF CHINA PATHFINDER CLUSTERS AND INDICATORS, 2023

Policy Area	Definition	Annual Indicators
Financial System Development	A system that efficiently prices credit, allocates capital, and provides private and foreign firms access to financial services.	<ul> <li>Difference between Corporate Interest Rate and Potential Real GDP Growth Rate</li> <li>Direct Financing Ratio: Debt</li> <li>Direct Financing Ratio: Equity</li> <li>State vs. Private Ownership of Financial Institutions</li> <li>Financial Institutions Depth Index</li> <li>Financial Market Access Index</li> </ul>
Market Competition	An economy where businesses face low entry barriers, market power abuses are disciplined, and distortive interventions are minimized.	<ul> <li>Market Concentration: Top 5 Firms' Share of Sector Revenue, Across All Industries</li> <li>Foreign Competition: FDI Openness Index</li> <li>Unbiased Enforcement of Market Rules: Rule of Law Index</li> <li>State vs. Private Ownership of Top 10 Firms in All Industries</li> </ul>
Modern Innovation System	A market-led system that fosters productivity through private-public cooperation and international collaboration.	<ul> <li>National Spending on Innovation</li> <li>Venture Capital Attractiveness</li> <li>International Attractiveness of a Nation's Intellectual Property</li> <li>Quality Innovation Output: Total Triadic Patent Families Filed</li> <li>Strength of Intellectual Property Protection Measures</li> </ul>
Trade Openness	A cross-border flow of goods and services free from discriminatory measures and restrictions.	<ul> <li>Trade Intensity of the Economy: Goods Trade</li> <li>Trade Intensity of the Economy: Services Trade</li> <li>Trade Barriers: Tariff Rates</li> <li>Trade Barriers: Services Trade Restrictiveness</li> <li>Trade Barriers: Digital Services Trade Restrictiveness</li> </ul>
Direct Investment Openness	Fair access for foreign firms to domestic markets alongside minimal restrictions on local companies to invest abroad.	<ul> <li>Inward FDI Intensity of the Economy</li> <li>Outward FDI Intensity of the Economy</li> <li>Inbound Direct Investment Restrictiveness Index</li> <li>Outbound Direct Investment Restrictiveness Index</li> </ul>
Portfolio Investment Openness	Limited controls on cross-border investment into equities, debt and other financial instruments.	<ul> <li>Portfolio Investment Volumes: Debt</li> <li>Portfolio Investment Volumes: Equity</li> <li>Inward Portfolio Investment Restrictiveness Index</li> <li>Outward Portfolio Investment Restrictiveness Index</li> </ul>

Source: China Pathfinder

The annual indicators that contribute to each economic area's composite score are outlined in Table 1, and are explained in more detail in Chapter 2.

The China Pathfinder framework also uses supplemental indicators, though these datapoints do not contribute to composite scoring. Supplemental indicators zero in on unique aspects of China's economy that are not comparable across countries, such as the role of stock connects in opening up Chinese investment avenues. These indicators are updated annually and are featured at the end of the cluster analyses in Chapter 2.

Numbers alone are not sufficient to capture the complexity of a country's economic system or how the domestic dimensions of economic policy interact with the external dimensions. Therefore, we supplement our quantitative analysis with qualitative assessments. In Chapter 2, the analysis of each cluster discusses composite scores, but also unpacks the developments that shaped policies—and outcomes—in 2022. Chapter 3 highlights the most significant data findings and draws conclusions about their potential impact on China and other economies. As this is the third report in a series of four annual reports, we outline the main signposts we expect to see in H2 2023 and 2024 that would indicate China is moving in a market reform direction.



#### **CHAPTER 2**

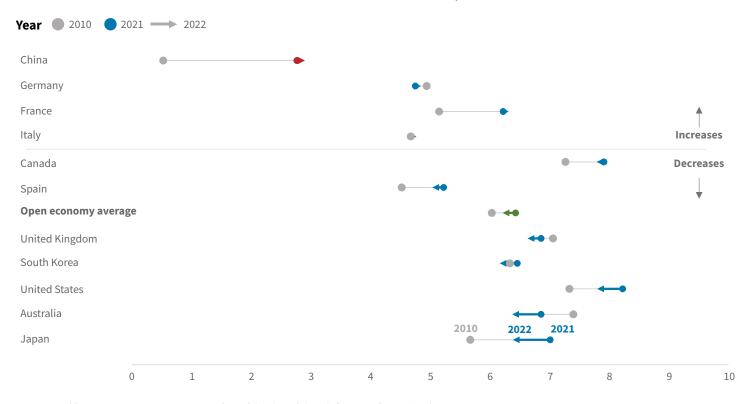
# **Historical Baseline and 2022 Stocktaking**

In this chapter, we review each of our six clusters in detail. For each of the six economic pillars, we begin with a discussion of how to define the cluster and its relevance to a market-oriented economy. This provides a framework for how we selected indicators and why they are a fair proxy of that particular area of economic performance. The next section outlines each indicator and its corresponding methodology, followed by an analysis of the 2022 data

findings for China and open-market economies. The individual indicator stocktaking leads to our overall composite score results, where we assess countries' relative performance and interesting trends for 2010, 2020, 2021, and 2022. The six sections of this chapter each conclude with a review of the major policies and other relevant developments that were enacted or occurred in China in 2022.

#### 2.1 FINANCIAL SYSTEM DEVELOPMENT

#### FIGURE 3: COMPOSITE INDEX: FINANCIAL SYSTEM DEVELOPMENT, 2022



Measure of financial system development from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Open market economies rely on modern financial systems for the efficient pricing of risk and allocation of capital. Key pillars of modern financial systems are generally market-driven credit pricing, availability of a broad range of financial instruments, the absence of distortive administrative controls on credit price and quantity, and access for foreign firms to financial services and foreign exchange markets.

#### How Does China Stack Up in 2022?

We chose the following annual indicators to benchmark China's financial system development against that of open market economies.

<sup>11</sup> William Hynes, Patrick Love, and Angela Stuart, eds., *The Financial System* (Paris: Organisation for Economic Co-operation and Development, 2020), https://doi.org/10.1787/d45f979e-en.



#### Efficient Pricing of Credit

As a proxy for **efficient pricing of credit** we use the absolute value difference between the average borrowing rates for non-financial corporations and projected GDP growth. In an efficient financial system, the cost of capital (the average interest rate) should roughly mirror the expected return (for which we use the projected GDP growth rate). Countries with efficient pricing of credit will be close to zero in this calculation.

In 2010, China's projected growth rate far exceeded the real interest rate for corporate borrowers, effectively subsidizing producers and punishing savers. While 2021 was characterized by high bounce-back growth rates associated with China's pandemic recovery, China's pricing of credit improved in 2022 because of rising real interest rates and slowing GDP growth. Meanwhile, in many open economies, high inflation rates far surpassed average borrowing rates in 2022, leading to large differences between the proxied cost of capital and expected return. China's score for this indicator, 6.1 percent, has now entered the market economy range, which had not been the case in previous sampled years.

#### Direct Financing

The extent of **direct financing** in an economy reflects the ability of firms to borrow directly from the market instead of going through banks and other intermediaries. We include two measures of direct financing: **stock market capitalization as a share of GDP** and **outstanding non-financial corporation debt securities as a share of GDP**. China's stock market capitalization relative to its GDP is still far lower than most other major economies. The stock market capitalization for all countries in our sample declined between 2021 and 2022, reflecting rising inflation and deteriorating global stock market conditions. Though China's direct debt financing increased from 8.4 percent in 2010, its nonfinancial corporate bonds as a share of GDP has decreased marginally each year since 2020. However, its 2022 value of 24.5 percent still exceeds the market economy average of 17.6 percent. China's direct debt financing has far surpassed the bank-dominated financial systems in the EU.

#### State Ownership in Top Ten Financial Institutions

In previous years we relied on survey data from the World Bank's Bank Regulation and Supervision Survey (BRSS) for information on state ownership in the financial sector. However, these surveys are not frequently updated, and were missing data for some of our sample countries. For this reason, we created our own indicator that captures the influence of the state in this area. Our indicator measures the degree of state ownership in the country's top ten financial institutions by market capitalization. For each country, we look at the proportion of each institution's public stock owned by the government. We then weigh the results according to each institution's

market capitalization. For this measure we relied on market capitalization and government ownership data provided by Bloomberg.

We see a sizable gap between China and OECD economies for this indicator. In 2022, China's weighted average government ownership proportion reached 39 percent compared to the open-economy average of 4 percent. The government ownership proportion for China dropped from 47 percent in 2010 but has not changed much since 2020. South Korea is the only OECD economy with a relatively high percentage of state ownership in financial institutions, at 19 percent in 2022. The high degree of state involvement in finance has been, and remains, one of the core systemic differences between China's system and that of open economies.

#### Financial Institutions Depth

The **financial institutions depth** indicator captures bank credit to the private sector, the assets of the mutual fund and pension fund industries, and the size of life and non-life insurance premiums to GDP. This indicator is a useful proxy for the sophistication of the financial system in terms of financial offerings available beyond the banking system, whereas other indicators of institutional depth often have bank credit as the only driver of the results. In 2022, China had the lowest score in the sample (0.49) but is close to Italy and Spain's scores (0.54 and 0.56, respectively). However, China is still well behind the open economy average of 0.77.

#### Financial Markets Access

The **financial markets access** indicator illustrates the difficulties faced by smaller companies in accessing the stock market and captures the number of issuers in the bond market. It combines two variables: the percentage of market capitalization outside of the top ten largest companies as a proxy for access to stock markets and the number of financial and nonfinancial corporate issuers on the domestic and external debt market in a given year per 100,000 adults to estimate bond market access.

China is far behind the market economy average in this area, with access declining from 0.37 in 2021 to 0.19 in 2022. Its 2022 level of financial market access now is barely higher than it was in 2010, at 0.18. This could mean smaller Chinese firms faced rising difficulties accessing finance in 2022, or that large firms could borrow more easily. One contributing factor remains the financial institutions' bias in favor of state-owned enterprises (SOEs), local government financing vehicles (LGFVs), and other state-affiliated actors. Because they enjoy the implicit backing of the Chinese government, they are assumed to be safer borrowers than small, private enterprises. Market economies' financial market access has generally remained steady since 2020.



#### Composite Score

Blending our annual indicators, our Financial System Development Composite Index puts China at 2.9 in 2022, against an average of 6.2 within our sample of the ten largest open market economies (Figure 3). This shows some improvement from China's score of 2.8 in 2021. In 2010, China's score was only **0.5**, reflecting progress toward more depth and diversity in China's financial system, as well as deleveraging efforts since 2018. However, China still has the lowest composite score among the countries in our sample for 2010, 2020, 2021, and 2022. For all indicators, China remains behind open economies. This is not necessarily surprising. China's financial system is still largely driven by state-owned banks and has only recently moved towards more advanced forms of financing characteristic of market economies. While there has been some progress in ensuring that financing is available to a broader and more representative group of firms within the economy, the overall state-driven character of the country's financial system remains unchanged.

Our indicator set has good coverage of the institutional dimensions of financial system development, but external factors have impacted the results for some indicators. For example, China's pandemic recovery in 2022 affected GDP data, which is a component of some output-driven indicators. This contributes to the decline in market capitalization and nongovernment debt securities as a share of GDP for most countries in 2022.

# A Year in Review: China's 2022 Financial System Policies and Developments

We update our benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its financial system. From this exercise, we have selected a few of the most significant events that took place in 2022.

China's property sector troubles continued through 2022, prompting Beijing to take a series of temporary steps, such as the **PBOC** and **CBIRC's 16 measures to support the property market**, that were more focused on stability than market liberalization. Instead of getting at the root of the problem, this policy package offered extensions for property developers to repay their outstanding bank loans and eased restrictions on bank lending to developers. This reinforces Beijing's efforts to prop up the old growth model.

In April 2022, the PBOC revised the way it guides bank deposit rates, pricing deposits according to market interest rates instead of the central bank's own benchmark rates. This change can reduce corporate lending rates and boost credit demand in the sluggish economy, representing an important step toward interest rate liberalization. China has attempted to initiate this reform numerous times since 2004, but has reversed its efforts each time to maintain the dominance of state banks. In 2012, the deposit rate was allowed to be set higher than the benchmark rate and by 2015, in theory, there was no ceiling on the deposit rate. In reality, the PBOC still managed deposit rates through an interest rate self-discipline committee to impose an implicit ceiling. During this time, the fastpaced development of wealth management products was a step toward market reform to allow unregulated competition on rates offered, replacing deposits. We will watch carefully to see further signals of interest rate liberalization.

Though in 2022, China's government tuned down the rhetoric on the common prosperity campaign—which includes income inequality reduction as one of its pillars—it took aim at the perceived elitism and flashy lifestyles of financial sector employees. Chinese regulators aimed to restrict financial sector salaries, intervening in internal business decisions. In Q2 2022, the Securities Association of China warned companies in the sector against granting excessive short-term incentives for employees, citing compliance risks. In the same quarter, the Asset Management Association of China mandated that over 40 percent of senior staff bonuses be deferred for three years or more. The various interventions fall within a larger campaign to prioritize "social responsibility," which signals increased government involvement in financial sector companies. The scrutiny on financial sector "extravagance" has intensified in 2023, with the Central Commission for Discipline and Inspection taking aim at high wages and bonuses.

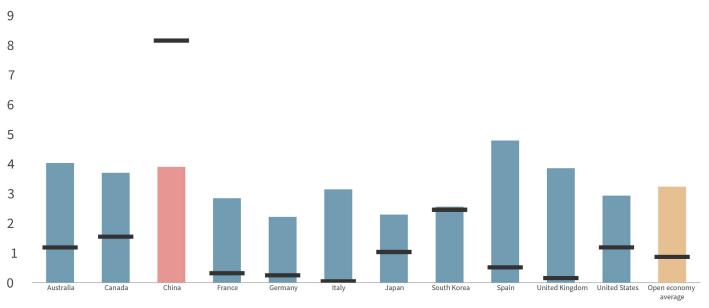
In addition to tracking policy signals in these areas, we are also monitoring several higher-frequency indicators to gauge progress on market-oriented, liberal economic reforms. Figure 3.2 includes a selected number of these supplemental charts, including the pace of credit growth in the Chinese economy; the distribution of credit to consumers, the private sector, and SOEs; the distribution of Chinese bond ratings; interest rates for savers; and exchange rate dynamics.



#### FIGURE 3.1: ANNUAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*)

# China's Pricing of Credit Improved Due to Low Projected GDP Growth

Difference between Average Interest Rate for Non-Financial Corporations and Forecasted GDP Growth, 2022 vs. 2010 (—)

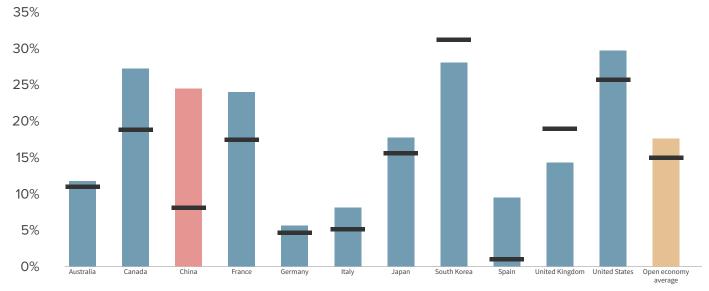


Differences shown in absolute value. The calculation used is as follows: Average annual interest rate for loans to non-financial corporations, subtracting the average of the projected GDP growth rate in the current and following year. The indicator serves as a proxy for the efficiency of credit allocation in the financial system.

**Source:** Average annual corporate borrowing rate from IMF IFS, ECB and BOE; GDP deflator data from World Bank; projected GDP growth rates from the IMF WEO (annual average calculated from quarterly reports).

#### **China's Direct Financing Ratio for Debt Exceeds Open Economy Average**

Value of non-financial corporation outstanding debt securities as a percent share of GDP, 2022 vs. 2010 (—)



Calculated by dividing the value of total outstanding debt securities in the latest year by the country's nominal GDP. South Korea's outstanding debt securities data are the sum of domestic and international securities data, as opposed to aggregated total data, which risk double counting.

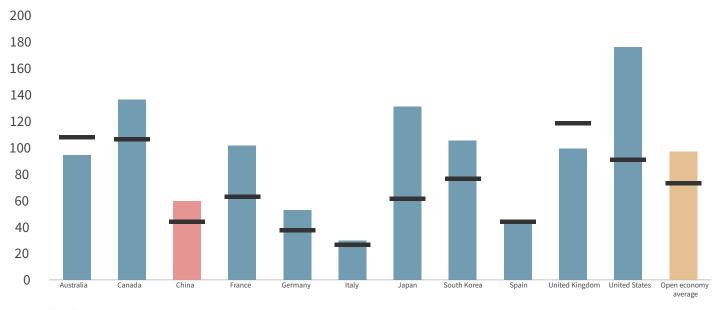
**Source:** World Bank, Global Financial Development collection, Bank of International Settlements (BIS), Wind. Calculated by dividing the value of total outstanding debt securities in the latest year by the country's nominal GDP. South Korea's outstanding debt securities data are the sum of domestic and international securities data, as opposed to aggregated total data, which risk double counting. For China's bond data, Wind was used.



#### FIGURE 3.1: ANNUAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*) CONT.

## All Major Economies' Direct Financing Ratio for Equity Decreased in 2022

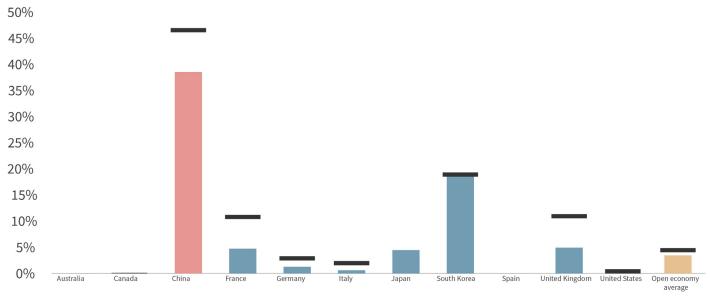
Stock market capitalization as a percent share of GDP, 2022 vs. 2010 (—)



Source: Bloomberg.

#### **Decrease in China's State Presence in Financial Institutions Since 2010**

State ownership of top 10 financial institutions by market capitalization, 2022 vs. 2010 (—)



This indicator reflects the degree to which China's financial system is controlled by government-owned institutions. For each of the top ten financial institutions we use the percent of shares owned by the government, then take the weighted average of the institutions' percentages based on institution market capitalization.

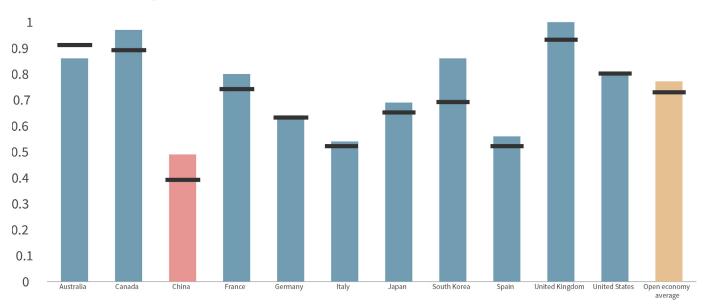
**Source:** Bloomberg, China Pathfinder calculations.



#### FIGURE 3.1: ANNUAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*) CONT.

## Market Economies Still Have Deeper Financial Institutions Than China

Financial Institutions Depth Index, 2022 vs. 2010 (—)

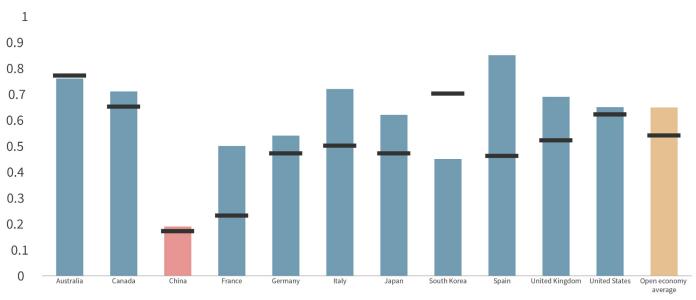


This indicator captures bank credit to the private sector, the assets of the mutual fund and pension fund industries, and the size of life and non-life insurance premiums. The index range is 0-1, where 1 represents the highest level of financial institution depth. This indicator is a useful proxy for the sophistication of the financial system in terms of financial offerings available beyond the banking system.

Source: IMF, China Pathfinder estimates.

# Large Drop in China's Financial Market Access Brings 2022 to 2010 Levels

Financial Market Access Index, 2022 vs. 2010 (—)



The index range is 0-1, where 1 indicates the highest level of financial market access. This indicator combines two variables: (1) the percentage of market capitalization outside of top 10 largest companies to proxy access to stock markets; and (2) bond market access, estimated as the number of financial and nonfinancial corporate issuers on the domestic and external debt market in a given year per 100,000 adults. This indicator illustrates the difficulties in accessing the stock market by smaller companies, and also captures the number of issuers in the bond market.

Source: IMF, China Pathfinder estimates.

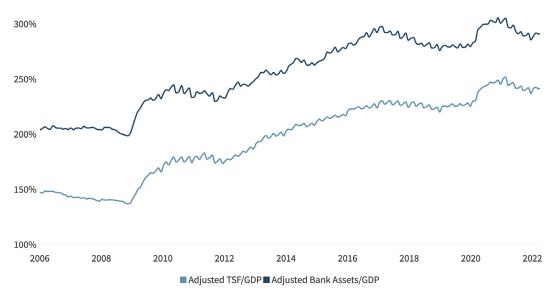


#### FIGURE 3.2: SELECTED SUPPLEMENTAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*)

#### Size of China's Financial System, Various Measures

Total social financing and bank assets as percentage share of GDP

350%

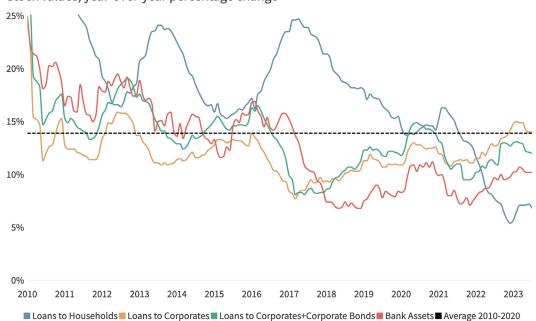


Total social financing is derived from the Chinese term 社会融资总量, a measure provided by the PBOC that looks at the total funds that the financial system provides to the private sector of the real economy. This supplemental chart shows that social financing has gradually increased relative to GDP. This has slowed down in recent years.

Source: PBOC and ChinaBond.

#### Changes in Lending Growth in China's Financial System, Various Measures

Stock values, year-over-year percentage change



This chart looks at various lending figures provided by the PBOC on a biannual basis. We see that lending growth decreased in the earlier part of the last decade, particularly for corporates, corporate bonds, and bank assets. Growth had increased in the last few years, but was disrupted by the pandemic and its associated economic shock. While lending has since recovered over other categories, the growth rate of household lending has dropped.

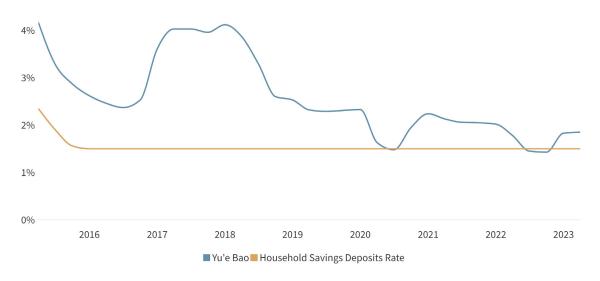
Source: The People's Bank of China (PBOC).



#### FIGURE 3.2: SELECTED SUPPLEMENTAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*) CONT.

# Return on Savings: Are Rates Reflecting Risk—and Market Forces?

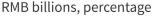
Quarterly average, percentage

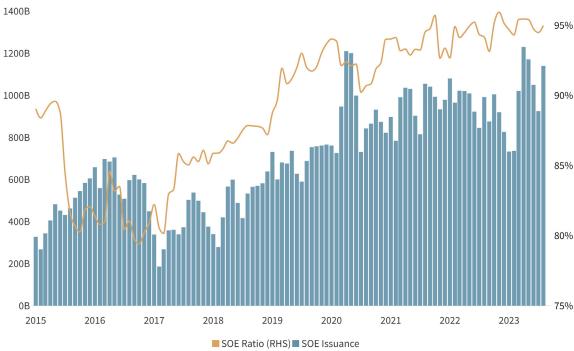


Yu'e Bao 余额宝, an investment product of Alibaba's payment affiliate Ant Group released in 2013, is the world's largest money market fund (as of 3Q 2017) and represents the low-risk end of WMPs available to Chinese investors. Its yield curve tracks average WMP returns in general. The household savings deposits rate is the interest rate that banks or financial institutions pay on the deposits made by households in China. The comparison is an indication of whether rates are reflecting risk and market forces.

Source: Alipay and the People's Bank of China (PBOC).

# Share of State-Owned Enterprises in Total China Bond Issuance





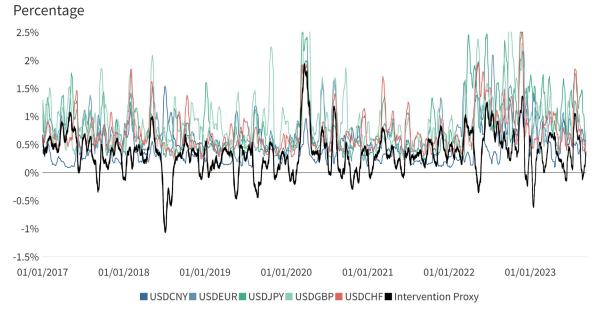
This chart shows the share of state-owned enterprises (SOEs) in total bond issuance. While recent reforms have made the bond market a more important part of the financial system, it remains heavily dominated by SOEs.

Source: WIND and China Pathfinder calculations.



#### FIGURE 3.2: SELECTED SUPPLEMENTAL INDICATORS: FINANCIAL SYSTEM DEVELOPMENT (2022\*) CONT.

# **RMB Exchange Rate Fluctuations and Currency Intervention Proxy**

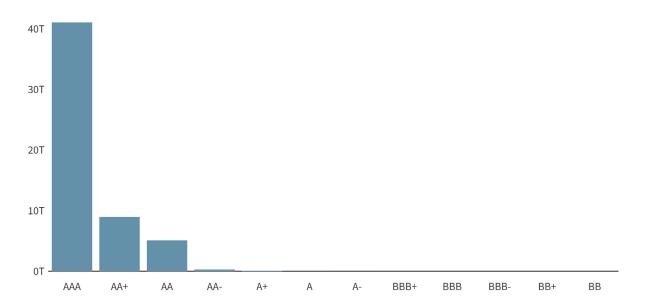


The index measures the difference in twenty-day rolling measures of the standard deviations of close-to-close movements of the US dollar/renminbi compared to an average of the same measures of volatility in other major currency pairs. The premise is that a purely market-driven currency should see measures of that difference trend around zero. The persistence of the intervention proxy above zero over an extended timeframe is likely indicative of intervention in the currency market.

Source: Bloomberg and China Pathfinder.

# **Bond Rating Distribution in China**

Total balance of bonds outstanding, RMB (trillion)



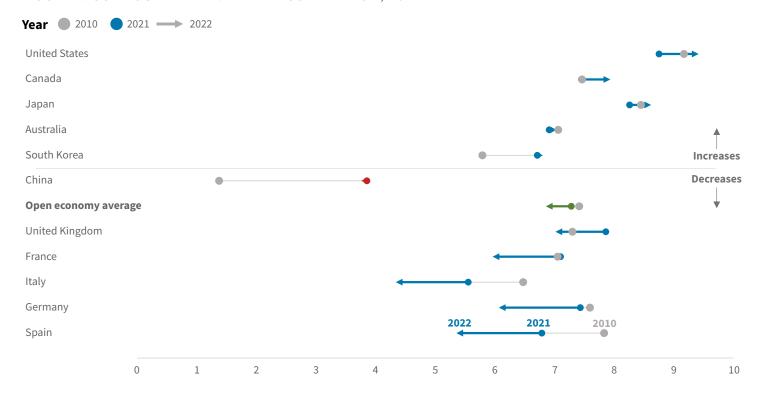
This shows a disproportionate amount of outstanding yuan-denominated bonds issued by financial institutions and companies receiving the highest rating from Chinese credit raters. For reference, US bond ratings resemble more of a normal distribution.

Source: Wind.



#### 2.2 MARKET COMPETITION

#### FIGURE 4: COMPOSITE INDEX: MARKET COMPETITION, 2022



Measure of market competition from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Market economies rely on a competitive environment where firms face low entry and exit barriers, market power abuses are disciplined, consumer interests are prioritized, and government participation in the marketplace is limited and governed by clear principles. Competitive markets are important to the overall development of an economy because firms with competitors have greater incentive to innovate and improve productivity. This adds diversity to the market and higher quality growth.

#### How Does China Stack Up in 2022?

We chose the following annual indicators to benchmark China's market competition against open market economies.

#### Market Concentration

We measure **overall market concentration** across all industries using the top five listed companies' revenue as a share of total industry revenue. The higher the proportion of total revenue that the five firms make up, the more concentrated the industry. The indicator is a simple average of the calculated proportions from 11 industries: communications, consumer discretionary, consumer staples,

energy, financials, healthcare, industrials, materials, real estate, technology, and utilities. The industry categorization is consistent across all countries in the sample. For countries with industries comprising less than 50 listed companies, we use the top 10 percent of the total firms in the industry instead of the top five. The indicator was constructed in-house, based on manual data collection from Bloomberg, to replace the Herfindahl-Hirschman Index data published by the World Bank, which had a one-year lag.<sup>12</sup>

This measure shows that China's markets were less concentrated than most major open economies in 2022. China's top firms across 11 industries represented only 38 percent of the industries' total revenue in 2022, compared to 48 percent in 2021. By comparison, the OECD average was 61 percent. Most of the sample market economies in Europe saw an increase in market concentration from 2021 to 2022, with Italy as the exception. US markets, meanwhile, saw rising competitiveness, with top firms constituting 36 percent of industry revenue in 2022, down from 42 percent in 2021.

China's size and large number of provinces likely contribute to its lower market concentration, as provincial monopolies competing with each other can produce an overall less-concentrated market. Economies of scale, which lead to lower production costs for larger companies, contribute to increasing market concentration for both capitalist and state-led systems.



<sup>12 &</sup>quot;Methodologies to Measure Market Competition," Organisation for Economic Co-operation and Development, June 11, 2021, https://oe.cd/mmmc.

This aggregate measure does not provide a fully nuanced perspective on the discrepancy between highly competitive sectors (mostly in manufacturing) and oligopolistic sectors with heavy state dominance in China (transportation and energy, among others). In some sectors, low market concentration scores indicate *too much* competition or, in other words, fragmentation. In instances where there are too many competing companies, inadequate capital discipline and government interference to prevent company failures lead to overcapacity that requires firms to cut corners on necessary investments or export aggressively to use idle capital assets.<sup>13</sup>

#### SOE Presence in the Top Ten Firms

One important determinant of market competition is the **role of SOEs in the economy**. We identify the top ten companies (based on market capitalization) in each of 11 industries. Companies for which the government holds at least a 50 percent share are considered state-owned. The market capitalization of SOEs' in the top ten firms are added together, then divided by the industry top ten's total market capitalization. This allows the results to proportionately account for SOEs that rank higher in the top ten by market capitalization, instead of simply counting how many SOEs are in the top ten list (which would treat each SOE as equally influential). The process is repeated for each of 11 industries listed in the market concentration indicator description.

Bloomberg data on government ownership share for companies in market economies accurately capture the extent of state ownership. For these countries, a company was considered an SOE if the government owned 50 percent or more of its shares. However, many Chinese SOEs' largest shareholders are not clear-cut government entities such as the State-owned Assets Supervision and Administration Commission (SASAC) of the State Council or Ministry of Finance. The team used Chinese sources to conduct outside research on Chinese companies, determining whether companies had key shareholders that were other SOEs, the Central Huijin Investment Co. (a state-owned investment company), or Hong Kong Securities Clearing Company (of which the Hong Kong government is the largest shareholder). This supplemented the results that the Bloomberg ticker offered.

SOEs' role in China's economy is one of the key differences between the Chinese system and market economies. For China, SOEs made up 57.1 percent of top ten firms' market capitalization across industries in 2022, an over 30 percent increase since 2021. In fact, the presence of SOEs in China in 2022 was even higher than in 2010, when they accounted for 53.6 percent. For 2022, in the financial, materials, and technology sectors, the number of SOEs within the top ten firms increased the most. In contrast, the open-economy average was only 3.9 percent. For all EU market economies in our sample, state ownership in top firms increased since 2021. Italy was the most notable example: Only 6.4 percent of its top ten firms were SOEs in 2021, increasing to 14.3 percent

in 2022. For South Korea, the share of SOES' market capitalization in the top ten firms' market capitalization increased by more than 3 percentage points between 2021 and 2022, with the current proportion already exceeding 2010's levels. By comparison, the US had no state ownership in the top ten firms across for all surveyed years, and the UK's low proportion of 0.9 percent showed a further decline since 2021

#### Foreign Direct Investment Restrictiveness

Openness to competition from foreign companies is a characteristic of open market economies. The OECD's FDI Regulatory Restrictiveness Index is an established indicator to measure the permissiveness of an economy to foreign competition.<sup>14</sup> The index methodology is being revamped this year, so 2022 data are not available as of this publication. We use the OECD's 2021 data as a basis to build our indicator after reviewing foreign equity restrictions, screening requirements, and other restrictions on the operation of foreign enterprises that were publicized in 2022. China scores 0.73 on an inverted scale from 0 (most restrictive) to 1 (least restrictive), compared to the open market-economy average of 0.92. In 2022, China showed further progress from its 2010 benchmark score of 0.53, although much of this progress was driven by changes in particular industries rather than by wholesale improvements across the economy. Its negative list for foreign investment remains extensive, as do the number of other measures handicapping foreign participants, including procurement and tech transfers. China's FDI restrictions have worsened marginally since 2020. Market economies' FDI restrictions have stayed largely the same since 2010. Compared to 2010 FDI restrictions levels, only Australia has increased restrictions in 2020 and then once again in 2021.

#### Rule of Law

Another key ingredient for a competitive marketplace is fair and impartial enforcement of rules. The World Bank's **Rule of Law Index** captures the extent to which agents have confidence in the rules of society, including elements such as the quality of contract enforcement, property rights, and the courts. Our adjusted index ranges from 0 to 5, with lower values representing less rule-of-law-based governance. Here China is behind all market economies, with a score of 2.5 compared to the open economy average of 3.8. There has been relatively little improvement for China since 2010 compared to other indicators.

#### Composite Score

Our Market Competition Composite Index, which represents a normalized average of these annual indicators, puts China at **3.76** in 2022, against an open-economy average of **6.9** (Figure 4). This is a small decrease from its 2021 score of 3.83, though still well above

Blanka Kalinova, Angel Palerm, and Stephen Thomsen, "OECD's FDI Restrictiveness Index. 2010 Update," OECD Working Papers on International Investment, No. 2010/03, Organisation for Economic Co-operation and Development, 2010, https://doi.org/10.1787/5km91p02zj7g-en.



<sup>13</sup> Caroline Freund and Dario Sidhu, "WP 17-3 Global Competition and the Rise of China," Peterson Institute for International Economics, February 2017. https://www.piie.com/sites/default/files/documents/wp17-3.pdf.

the 2010 score of **1.4**. China has competitive markets in many industries and oligopoly dominance in others, including via state ownership. Contestability of markets and fairness are diminished through limitations on rule of law. The goal of "competitive neutrality" in regulation of private and public-sector firms competing in the same segments—an aspiration at the heart of China's 2001 World Trade Organization (WTO) accession—is still a distant one.

The composite scores show China's market competitiveness still outside of the OECD economy range, but some of these economies slipped in a non-market direction in 2022 as well. Regression on the market competition metrics from 2010 to 2022 was notable for Italy and Spain, followed by Germany and France.

While our methodology captures many aspects of market competition, our data coverage does have some limitations. Cross-country data on the value and variety of subsidies is poor, especially in the case of China where the role of the state and non-market forces is murky and nearly impossible to research today. Measuring informal barriers to market competition—for example, discrimination against foreign and private companies, asymmetries in access to industrial policy, and the special role of Communist Party committees in firms—is notoriously difficult in China today.

# A Year in Review: China's 2022 Market Competition Policies and Developments

We update the abovementioned benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its competition policy. From this exercise, we have selected the three most significant developments that took place in 2022:

While Beijing promoted foreign investment in public announcements throughout 2022, Chinese regulators sent the opposite message by **tightening rules surrounding cross-border data transfers** when the information could pose a national security risk. Frustratingly for companies, China's government has not defined what "national security" means. In May 2022, the Ministry of Commerce (MOFCOM) proposed draft regulations on dual-use

item export control, prohibiting exports that pose national security risks. Effective September 2022, the Cyberspace Administration of China (CAC) mandates security assessments for companies exporting sensitive or critical data. Definitions for data categories, including what exactly constitutes "important data," remain unclear. These evolving regulations increase compliance challenges for foreign firms operating in China, particularly in reconciling these requirements with their home governments' standards.

Our data shows that state presence in top companies across industries increased significantly in 2022. This does not account for the less clear-cut mechanisms for the Chinese government to intervene in business operations. In 2022, the China Securities Regulatory Commission (CSRC) updated regulations for publicly offered investment funds, mandating Communist Party cells be established in the Chinese subsidiaries of foreign fund managers and foreign Chinese joint ventures. While the influence of Party cells is unclear, their existence for foreign firms implies potential consultation with Party members for decisions, increasing the risk of government involvement.

Beijing's strategy in reaction to economic troubles has not changed much, with industrial policy being a common tactic used to selectively boost consumption in certain sectors. In 2022, **purchase tax exemptions on new energy vehicles (NEVs) were extended for the third time**, now slated to end in 2023. Though the intervention was effective in doubling domestic NEV sales compared to 2021, it came at the expense of the broader auto industry, where traditional car sales contracted by 13 percent in 2022. Favoring specific industries remains a pillar of China's industrial policy, warping outcomes and creating perverse incentives. In addition to a preference for state guidance in setting economic outcomes, it also shows a continued supply-side bias, whereas direct support to China's consumers would be more helpful to rebalance the economy.

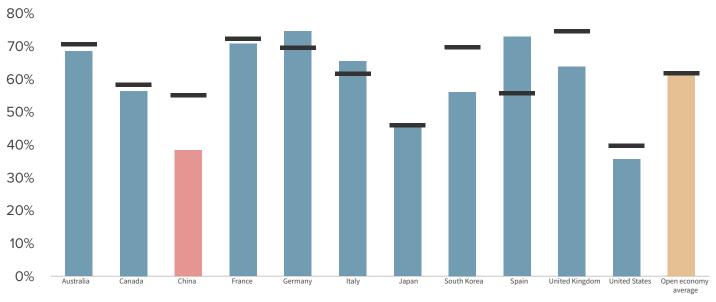
In addition to tracking policy developments, we are also watching higher-frequency indicators to gauge real-time progress on market-oriented and liberal economic reforms. These include more granular measures of state ownership in the Chinese economy (such as monthly profits and employment by ownership type and SOE return on assets), and FDI restrictions by sector (Figure 4.2).<sup>15</sup>



#### FIGURE 4.1: ANNUAL INDICATORS: MARKET COMPETITION (2022\*)

#### **China's Market Concentration Lower Than Most Market Economies'**

Top Five Firms' Share of Total Sector Revenue, 2022 vs. 2010 (—)

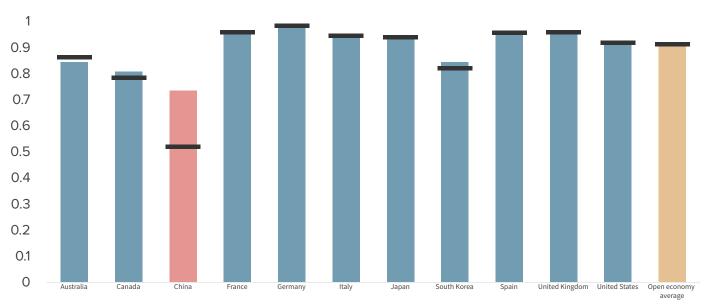


The market concentration indicator measures the percentage of each sector's revenue that the top five companies of that sector make up. If five firms make up a higher percentage, then the market is considered more concentrated and less competitive. For sectors with less than 50 listed companies total, the top 10% of companies are used (for instance, we use the top 3 firms in calculating share of total sector revenue if the sector has only 30 listed firms).

Source: Bloomberg.

# China Reduced Policy Restrictions on FDI, Other Economies Stagnated

FDI Openness Index, 2022 vs. 2010 (—)



The FDI Restrictiveness Index measures statutory restrictions on FDI in twenty-two economic sectors. We use an inverse version of the original index. The range is 0 to 1, where 0 represents the least restrictive on FDI and 1 represents maximum restrictions on FDI.

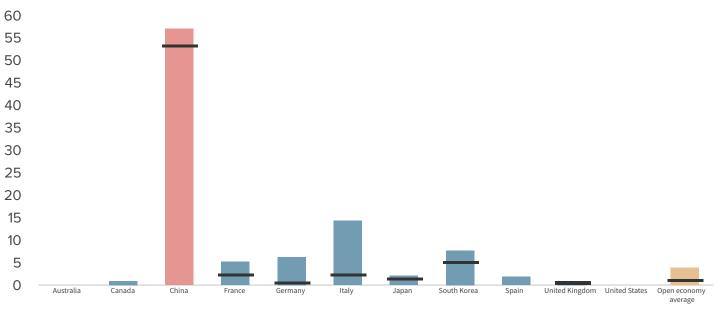
Source: OECD.



#### FIGURE 4.1: ANNUAL INDICATORS: MARKET COMPETITION (2022\*) CONT.

#### State Ownership in China's Industries Increased in 2022

Proportion of SOEs in Top 10 companies, All Sectors, 2022 vs. 2010 (—)

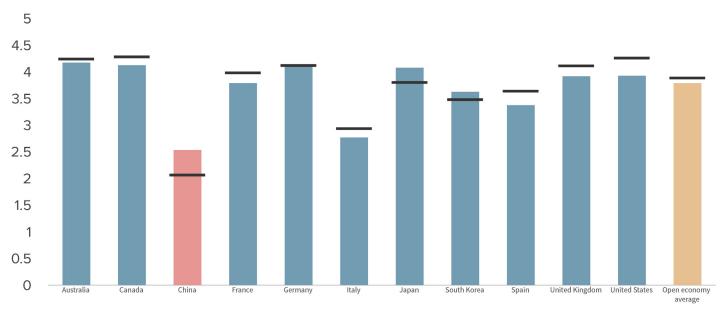


The indicator defines an SOE as a company where the government holds at least a 50 percent share. The top 10 companies are determined by firms that have the highest market capitalization in their respective sectors. The process is applied across 11 industries: communications, consumer discretionary, consumer staples energy, financials, healthcare, industrials, materials, real estate, technology, and utilities.

Source: Bloomberg.

# China's Enforcement of Market Rules Still Lags Behind Market Economies'

Rule of Law Index, 2022 vs. 2010 (—)



The Rule of Law Index reflects perceptions of the extent to which agents have confidence in and abide by the rules of society—in particular, the quality of contract enforcement, property rights, the police, and the courts, as well as the likelihood of crime and violence. We adjust the original range of -2.5 to 2.5 to one of 0–5 for legibility reasons. Higher scores represent stronger governance.

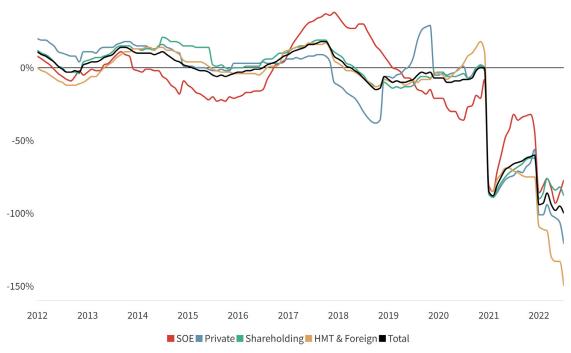
**Source:** The Worldwide Governance Indicators (WGI), World Bank.



#### FIGURE 4.2: KEY SUPPLEMENTAL INDICATORS: MARKET COMPETITION (2022\*)

# **Monthly Profits by Ownership**

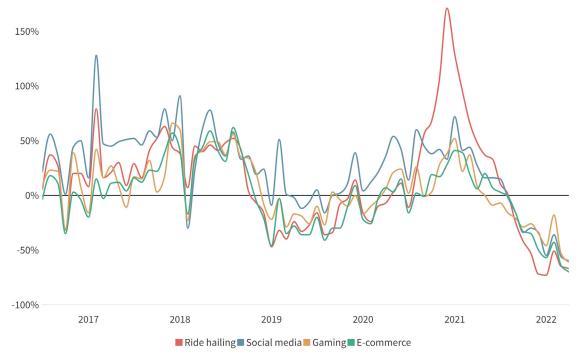
Percentage change year over year



**Source:** National Bureau of Statistics industrial enterprise data.

# **Tech Crackdown Impacting Employment**

New hires in crackdown-targeted sectors, Jan 2017 – June 2022, Percentage YoY



Data on new employment in the gaming, ride hailing, social media, and e-commerce sectors is based on the date that the employees at the top companies in each sector by market share reported on Maimai that they started working at the company.

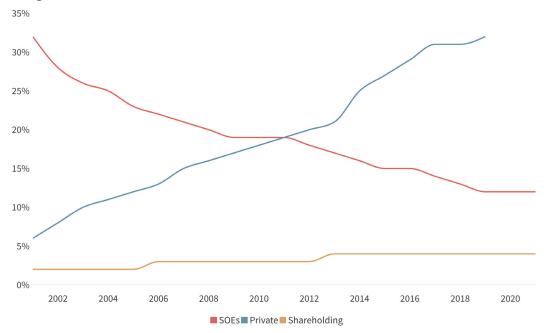
Source: Maimai and National Bureau of Statistics.



#### FIGURE 4.2: KEY SUPPLEMENTAL INDICATORS: MARKET COMPETITION (2022\*) CONT.

#### **SOE Share of Employment: Down but Not Out**

SOEs' percentage share of urban employment versus that of firms of other major ownership categories



Based on annual employment data from the MOHRSS, we chart the SOE share of urban employment compared with other ownership categories. Collectives and shareholding enterprises can also be considered state related.

Source: Ministry of Human Resources and Social Security (MOHRSS).

#### **Returns on Assets by Firm Ownership**

#### Percentage



Based on industrial enterprise data from NBS, we measure SOEs' return on assets (ROA) compared with private, shareholding, and HKMT (Hong Kong/Macau/Taiwan) & foreign enterprises. The ratio is calculated by comparing the 12-month profit and average assets of each ownership category. This chart shows an overall decline in return on assets in China, and that SOEs' return on assets are now similar to the ROA in other firm ownership types.

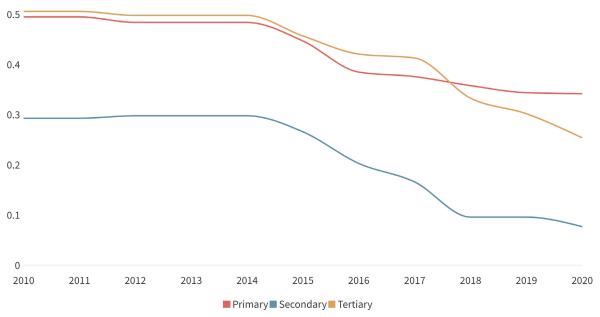
Source: National Bureau of Statistics, China Pathfinder.



#### FIGURE 4.2: KEY SUPPLEMENTAL INDICATORS: MARKET COMPETITION (2022\*) CONT.

# **FDI Restrictiveness Index by Sector Category, China**

Range of 0-1, where 1 is more restrictive



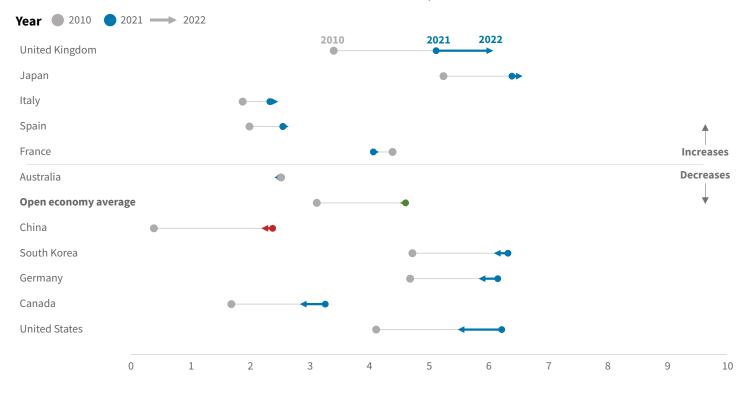
This measure gauges the restrictiveness of a country's FDI rules, across four restriction categories: foreign equity restrictions; discriminatory screening or approval mechanisms; restrictions on key foreign personnel; and operational restrictions. Implementation issues are not addressed and factors such as the degree of transparency or discretion in granting approvals are not taken into account. This chart shows significant improvement in China's foreign direct investment restrictions since 2014, particularly in secondary and tertiary sectors.

Source: OECD.



#### 2.3 MODERN INNOVATION SYSTEM

#### FIGURE 5: COMPOSITE INDEX: MODERN INNOVATION SYSTEM, 2022



Measure of Innovation Openness from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Market economies rely on innovation to drive competition, increase productivity, and create wealth. Innovation system designs vary across countries, but market economies generally employ systems that rely on government funding for basic research but emphasize private sector investment; encourage the commercial application of knowledge through the strong protection of intellectual property rights; and encourage collaboration with and participation of foreign firms and researchers, except in defense-relevant technologies.

#### How Does China Stack Up in 2022?

In 2023, questions about the reliability of China's R&D statistics prompted the OECD to put a handful of their Main Science and Technology Indicators on hold. This means that one of the annual indicators—the ratio of private enterprise to government expenditure on R&D—was excised from the China Pathfinder framework to preserve the integrity of the analysis. As a result, for each year in the sample we recalculated all countries' composite scores without this indicator and stress-tested the results to ensure changes in scores were marginal.

We chose the following annual indicators (also used in previous China Pathfinder reports) to benchmark China's track record against open market economies in terms of a modern innovation system.

National Spending on Research and Development

**R&D** expenditures as a percentage share of GDP is an indicator to measure R&D spending relative to comprehensive economic activity across the economies in our sample. Our data show that China has modestly increased its relative R&D spending each year since 2020, from 2.2 percent to 2.4 percent in 2021, and to 2.55 percent in 2022. China is now approaching the open-economy average of 2.64 percent. However, its spending on R&D as a share of GDP remains significantly below high-tech powerhouses such as South Korea, the United States, Japan, and Germany. Notably, these market economies also experienced the highest increases in R&D spending as a share of their GDPs since 2010. For instance, South Korea's R&D spending had increased nearly 50 percent, from 3.3 percent in 2010 to 4.9 percent in 2022. Most of this increase happened between 2020 and 2021, amidst increasing competition in high-tech sectors globally. This year South Korea's government announced it would allocate 70 percent of its R&D budget to core tech, including secondary batteries and semiconductors. High R&D

<sup>16</sup> OECD's primary data concern was China reporting a 10 percent increase in total business expenditure on R&D between 2019 and 2020, though business expenditure in manufacturing sectors decreased by 1 percent. This would mean a 99 percent year-over-year increase for the remaining sectors, which is unlikely and for which Chinese authorities did not provide additional detail to the OECD.



spending does not always lead to innovation: modest commercial aviation headway in China, despite huge development spending over the past twenty years, is an example of that.

#### Venture Capital Attractiveness

Venture capital investment as a share of GDP is our second reflection of system innovativeness. Venture capital plays a key role in innovation-driven entrepreneurship and shows the confidence of private sector investors in start-ups' ability to grow in an economy's ability.<sup>17</sup>

The United States has long dominated global venture capital, but its VC as a share of GDP dropped from 1.5 percent in 2021 to under 1 percent in 2022. The United Kingdom took the lead with 1.24 percent in 2022. While China has been one of the most important new recipients of global venture financing, its VC as a share of GDP in 2022 dropped lower than its 2020 and 2021 levels, coming in at 0.4 percent. In our 2022 annual report, we anticipated that the crackdown on technology firms—which has continued in the financial sector—and overseas IPOs would reduce enthusiasm of private and foreign investors for Chinese startups. The disappointing 2022 data has captured these impacts. While state investment remains a major driver of VC in China through government guidance funds and similar vehicles, US pressure related to semiconductors and other national security-linked industries contributes to the waning enthusiasm.

#### Triadic Patent Families Filed

As an indicator for the **quality of innovation output**, we use the number of triadic patent families filed, controlled for GDP. Triadic patent families are corresponding patents filed at the European Patent Office, the United States Patent and Trademark Office, and the Japan Patent Office. They are generally considered higher quality patents and, thus, offer a better perspective than purely looking at the number of patents. China filed roughly 300 more triadic patent families in 2022 compared to 2021, but the progress is incremental compared to South Korea, which filed nearly 700 more patents in 2022 relative to 2021. China's innovative quality, as measured by this indicator, falls below the open-economy average of 4,400 patents, which contrasts sharply with China's top global position in the count of overall patents filed.<sup>18</sup>

# International Attractiveness of a Nation's Intellectual Property

Another proxy for a country's innovation output quality and global relevance is receipts for payments from abroad for the use of

intellectual property (IP). Controlled for GDP, this indicator offers perspective on the relative attractiveness of national IP to other nations. Phina ranked last in this indicator for 2010, 2020, and 2021, but saw an incremental improvement in 2022. At 0.074 percent of GDP, China's receipts for IP surpassed Australia's (0.073 percent of GDP). The open economy average was 0.6 percent, indicating Chinese companies have some catching up to do. While Germany still led in receipts for IP as a share of GDP in 2022, Japan is catching up, seeing a 12.3 percent increase from 2021. Receipts for the United States' IP decreased 9 percent in 2022 compared to 2021.

#### Strength of IP Protection Regime

To measure the **protection of intellectual property**, we use the International Intellectual Property Index provided by the US Chamber of Commerce's Global Innovation Policy Center. The index is composed of fifty individual indicator scores that look at both existing regulations and standards, as well as their enforcement. Because the index was not launched until 2012, we use that year as our baseline. China has a score of 58 in 2022, a 2-point improvement since 2021, but well below the open-economy average of 87.8. However, China has shown considerable improvement from its 2012 baseline, when it had a score of 37. This long-run improvement reflects China's efforts to strengthen de jure protections and establish more reliable legal enforcement mechanisms. Since 2020, all market economies have seen little change in scores.

#### Composite Score

Combining the above indicators, our **Modern Innovation System Composite Index** puts China at **2.18** in 2022, against an average of **4.5** within our sample of the ten largest open market economies (Figure 5). China has made progress toward a modern innovation system since 2010, when it scored **0.38**, but it still suffers from substantial institutional shortcomings (from heavy state intervention to lagging IP protection) and shows a substantial gap in innovation quality. China's 2022 composite score also declined from the **2.38** that it received in 2021. While some market economies have seen falling scores from 2021 to 2022, all of them have still improved compared to 2020.

Countries' drop in venture capital as a share of GDP accounted for most of the composite score decreases between 2021 and 2022. The wide range of composite scores even among market economies from 2010 to 2022 indicates that a market-driven "modern innovation system" can take many shapes and forms. Market economies have generally opened their innovation systems more in recent years compared to 2010, as well as upgrading innovation

<sup>19</sup> One caveat for this indicator is that some of the input data may be subject to distortions from international tax optimization practices and balance-of-payments data quality problems.



<sup>17</sup> Tristan L. Botelho, Daniel Fehder, and Yael Hochberg, "Innovation-Driven Entrepreneurship," Working Paper 28990, National Bureau of Economic Research, 2021, https://www.nber.org/papers/w28990

<sup>18</sup> Due to China's system that rewards patent filing, and the resulting overreporting of patent numbers to meet policy targets, the high number of patents is often not considered an accurate representation of quality innovation. Most of China's patent registrations are utility model patents, which tend to be less innovative and lower quality.

regimes on the basic research side, through R&D expenditures, triadic patents, and IP protections.

Our analysis has some limitations. For example, it does not include certain unique aspects of China's economy, like the presence of SOEs in leading sectors relevant to innovation including telecommunications, airspace, biotech, and semiconductors. Data constraints also restrict our insight into specific components of China's innovation ecosystem, such as subsidies or government guidance funds.

# A Year in Review: China's 2022 Innovation Policies and Developments

We update these benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its innovation system. From this exercise, we have selected the most significant developments that took place in 2022, all of which are steps to regulate or centralize data:

In 2022, CAC announced **rules governing how tech companies use algorithms**, to prevent the spread of harmful or illegal information online. The policy created a registration system, where companies or individuals developing algorithms must submit paperwork to CAC for each creation. The regulator could opt to conduct security checks on the algorithms if deemed necessary. While the rules help to establish standards and can put a stop to companies' algorithm abuses that have facilitated unfair competition or monopoly behavior, they also give the government leeway in defining "fake news" or

"harmful information." This can further enable the state to integrate ideological guidance into how online information or app content is generated.

CAC is scrambling to set up guardrails in this rapidly developing digital space, with the algorithm rules being followed by 2023 draft regulations on Al-generated content (AIGC). Efforts to regulate harmful content are not exclusive to China, but there, regulation extends to censoring government criticism. These rules could hinder sector growth and disadvantage Chinese AIGC providers against competitors like OpenAl's ChatGPT. CAC-mandated registration and security reviews would apply not just to algorithms but also to GPT training content. China's data opacity, exemplified by unreliable R&D expenditure reports, complicates foreign economic analysis. Actions in 2022, like CAC's cybersecurity probe into academic database CNKI, further restricted foreign access to key information. The cybersecurity review focused on CNKI's management of data on Chinese key industries, research projects, and S&T development. This growing data sensitivity could undermine China's basic R&D efforts including by making foreign companies or academics fearful of inadvertently violating the cross-border data rules or being unable to transfer their own data out of the country.

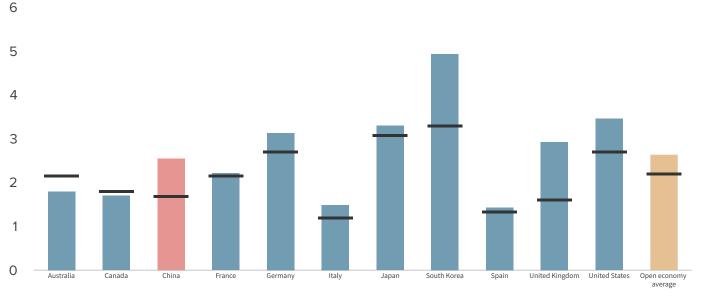
In addition to tracking policy developments, we are also watching several higher-frequency, and often China-specific, indicators to gauge progress on market-oriented and liberal economic reforms. Figure 5.2 shows a selection of these indicators including the number of researchers per one thousand people employed, the share of foreign investors in venture funding rounds for Chinese companies, payments for the use of intellectual property, and the innovative industry share in industrial value added.



## FIGURE 5.1: ANNUAL INDICATORS: MODERN INNOVATION SYSTEM (2022\*)

## China's R&D Spending Approaching Market Economy Average

R&D Expenditures as a Percent Share of GDP, 2022 vs. 2010 (—)

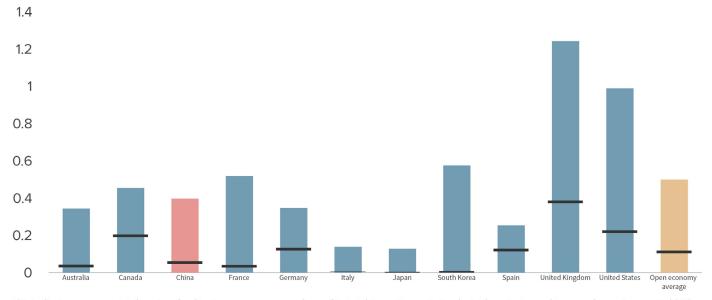


This indicator looks at total R&D expenditures as a percentage of gross domestic product to ensure that those expenditures are roughly comparable regardless of a country's aggregate economic activity levels.

Source: UNESCO Institute for Statistics.

# **China and US Venture Capital Investment Drop in 2022**

Venture capital investment as a percent share of GDP, 2022 vs. 2010 (—)



This indicator expresses total venture funding in an economy as a share of its total Gross Domestic Product. The criteria used to proxy for venture capital (VC) investment into a country is as follows: all rounds of VC funding were included, but only completed deals were considered. The web scraper mechanism pools information from individual deals and company data. To ensure that the data only captured VC investment from a particular country, the query applied requirements that the company's headquarters had to be located in that country for it to be considered VC funding to the domestic market.

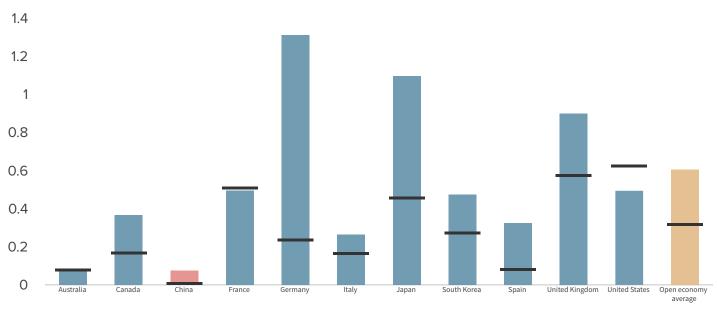
Source: Pitchbook, World Bank.



#### FIGURE 5.1: ANNUAL INDICATORS: MODERN INNOVATION SYSTEM (2022\*) CONT.

#### **Attractiveness of China's IP Remains Low**

Receipts of payments from abroad for the use of IP, as a percent of country's annual GDP, 2022 vs. 2010 (—)

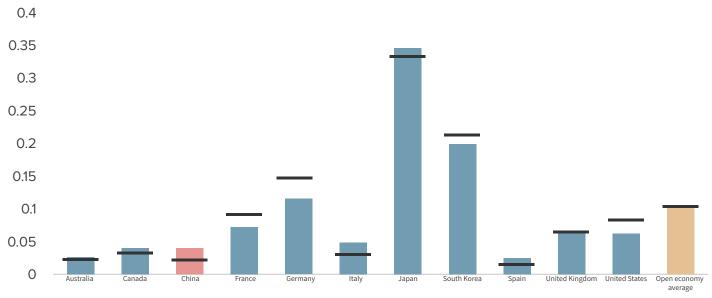


We take the balance of payments data provided by the IMF and divide it by 2022 GDP from CEIC.

Source: International Monetary Fund, Balance of Payments Statistics Yearbook and data files; CEIC for GDP data.

# China's Quality Innovation Output Lags Behind Most Advanced Economies'

Total Triadic Patents Filed Adjusted by GDP, 2022 vs. 2010 (—)



A triadic patent family is a defined set of patents registered in various countries to protect the same innovation. Triadic patent families are filed at three of these major patent offices: the European Patent Office (EPO), the Japan Patent Office (JPO), and the United States Patent and Trademark Office (USPTO). We take the simple count of triadic patent families filed by country provided by the OECD and divide it by each country's respective GDP (in millions USD) to adjust the count by the size of that country's economy. The resulting calculations are then put into percentages.

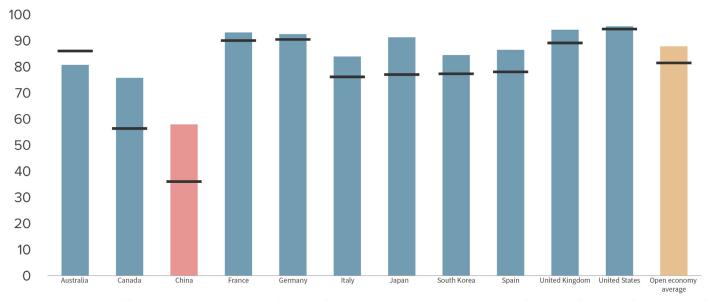
**Source:** OECD, Patents by main technology and by International Patent Classification (IPC).



## FIGURE 5.1: ANNUAL INDICATORS: MODERN INNOVATION SYSTEM (2022\*) CONT.

# China's IP Protection Developing, Though Gap Between China & Market Economies Remains

Intellectual property protection index, 2022 vs. 2010 (—)



The index is composed of fifty individual indicator scores that look at both at existing regulations and standards, as well as their enforcement. The index ranges from 0 to 100, where higher scores indicate stronger IP protections.

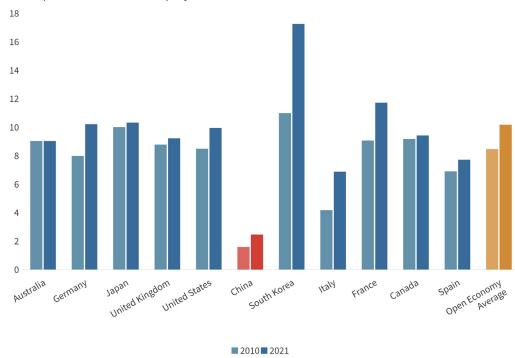
**Source:** US Chamber of Commerce Global Intellectual Property Center.



#### FIGURE 5.2: KEY SUPPLEMENTAL INDICATORS: MODERN INNOVATION SYSTEM (2022\*)

#### Number of Researchers, 2010 and 2021 Comparison

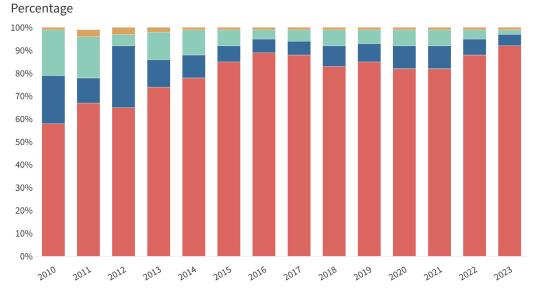
Persons per one thousand employed



This is a proxy measure of innovation strength that can be used for cross-country comparisons.

Source: Organisation for Economic Co-operation and Development (OECD) Main Science and Technology Indicators.

# **Composition of Investors in Venture Funding Rounds for Chinese Companies**



■ Chinese investors ■ US investors ■ EU investors ■ Other foreign investors

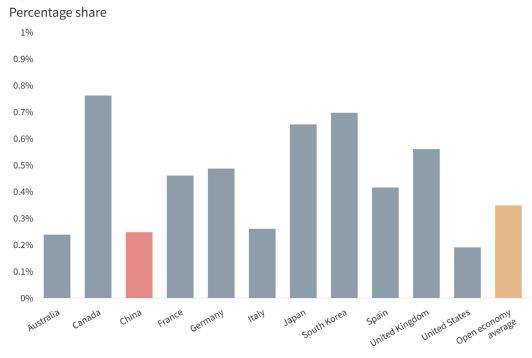
Venture funding rounds in this indicator include completed venture capital (VC) rounds only. "Chinese companies" are defined as companies that have headquarters in China. Hong Kong and Macau companies are not included in this data. To gather data on "foreign" investors, we define this category of investors through association with companies having headquarters in countries other than China. "EU investors" include investors from the UK after 2020. 2023 represents data from January to September.

Source: PitchBook and China Pathfinder calculations.



#### FIGURE 5.2: KEY SUPPLEMENTAL INDICATORS: MODERN INNOVATION SYSTEM (2022\*) CONT.

# Charges for the Use of Intellectual Property, Payments as a Share of GDP, 2022

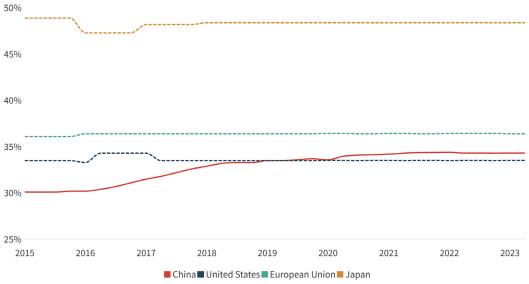


Payments for the use of IP are made by the country in question to acquire IP from other countries.

Source: International Monetary Fund (IMF) Balance of Payments Statistics Yearbook, CEIC, and China Pathfinder calculations.

# Innovative Industry Share in Industrial Value Added: How Far is China from Advanced Economies?

Percentage of innovation industrial value added in total industrial value added



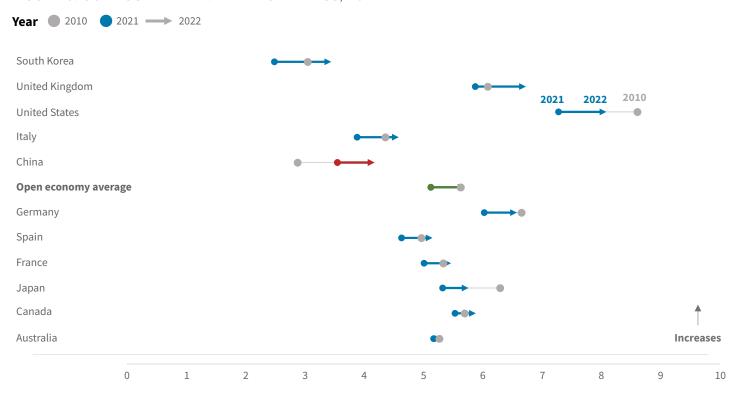
This indicator describes China's shifting strength in producing innovative industrial products based on the reported 2007 annual industrial value-added (IVA) data by industries (the last time this series was reported). We combine monthly, year-on-year, and real IVA growth rates from China's National Bureau of Statistics with 2007 IVA values to impute quarterly IVA up to the current quarter. Considerable portions of monthly growth rates are not reported; therefore, we use period averages to interpolate values. We apply four-quarter moving average (4qma) to remove seasonality.

Source: National Bureau of Statistics, China Pathfinder, and Organisation for Economic Co-operation and Development (OECD).



#### 2.4 TRADE OPENNESS

#### FIGURE 6: COMPOSITE INDEX: TRADE OPENNESS, 2022



Measure of trade openness from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Free trade is a key feature of open market economies to facilitate specialization based on comparative advantage. We define trade openness as cross-border flow of market-priced goods and services free from discriminatory, excessively burdensome, or restrictive measures.<sup>20</sup>

#### How Does China Stack Up in 2022?

We apply the following annual indicators to benchmark China against open market economies in terms of trade openness.

#### Goods and Services Trade Intensity

Our primary de facto trade openness indicators are gross two-way goods trade as a share of global two-way goods trade and gross two-way services trade as a share of global two-way services trade. This metric is often referred to as the trade openness ratio, although a low ratio doesn't necessarily imply restrictive policies (it can also derive from the size of a country's economy or a non-trade-friendly geographic location). Both indicators show that

China is an economy heavily integrated in global trade flows. China has the highest ratio when it comes to goods trade and a ratio above the open-economy average when it comes to services trade. China's goods trade intensity increased from 12.5 percent in 2021 to 13.1 percent in 2022. The United States' goods trade intensity increased from 9.8 percent to 11.6 percent—an 18 percent jump—over the same period. Other market economies saw only marginal improvement.

In 2022, global services trade rebounded across most market economies, following a decline in 2020-2021. The US leapt even further ahead in services than goods trade compared to the previous couple of years. Its 2022 share of global two-way services trade increased 26 percent from 9.8 percent in 2021, now making up 12.4 percent of the world's two-way services trade. In 2022, China's services trade intensity increased to 6.4 percent, up from 5.8 in 2021. Germany's services trade intensity recovered since 2021, surpassing China's to hold the second-largest share, at 6.8 percent.

#### Trade Barriers: Tariff Rates

On the de jure side, the standard metric for assessing a country's trade openness is **tariff rates**. We chose the simple mean of most



<sup>20</sup> Halit Yanikkaya, "Trade Openness and Economic Growth: A Cross-Country Empirical Investigation," *Journal of Development Economics* 72 (1): 57–89, https://doi.org/10.1016/s0304-3878(03)00068-3.

favored nation (MFN) tariff rates across all product categories. We use a simple mean instead of an average that applies weight by the product import shares corresponding to each partner country. The simple mean can diminish the common issue of weighted MFN tariff rates being skewed downward, as goods subjected to steep tariffs would likely see lower quantities imported and, thus, a lower weight in the calculation.<sup>21</sup> In 2022, China's tariff rate was still higher than that of market economies, but it dropped by 2.26 percentage points since 2021. All sampled countries reduced their tariff rates over the same period.

#### Restrictions on Services Trade

For a de jure measure for services trade openness, we rely on the OECD's **Services Trade Restrictiveness Index (STRI)**, which measures policy restrictions on traded services across four major sectoral categories.<sup>22</sup> These are logistics, physical, digital, and professional services, and we weight them equally. Each sectoral category also contains several specific industry subindices. A lower score on the index indicates a more open policy to services trade, with scores ranging from 0 to 1. This index only started to provide data in 2014, so this is the earliest year for benchmark comparison. In 2022, China's score was 0.35, more restrictive to services trade than the open-economy average of 0.20.<sup>23</sup> While China eased some restrictions compared to 2021, sectors such as accounting, media, and telecom remain highly restricted. Meanwhile, OECD economies have maintained consistent services trade openness since 2014.

#### Restrictions on Digital Services Trade

In recent years, China has become an even greater outlier in digital services trade, a crucial subcategory of global services trade. This research adapts the OECD's Digital Services Trade Restrictiveness Index (DSTRI), which measures barriers that affect trade in digitally enabled services across fifty countries.<sup>24</sup> This includes infrastructure and connectivity, electronic transactions, payment systems, and IP rights. The index ranges from 0 to 1, with higher scores indicating a greater degree of restrictiveness. This index only started to provide data in 2014, so this is the earliest year for all countries in our sample. In 2022, China's DSTRI score was 0.31, the same as in 2021, but still above the open-economy average of 0.10. China's DSTRI score was 0.19 in 2010, showing that restrictions have increased since. The lowest-ranked market economy in our sample, South Korea, had a score of 0.2, and China's restrictions were within open-economy range in 2010, though ramping up since then. The scores for most market economies have remained consistent since the index's inception in 2014, offering a reliable benchmark for comparison.

#### Composite Score

In 2022, China's **Trade Openness Composite Index** score—which reflects a blended average of the above indicators—was **4.12**, up from 3.55 in 2021 and significantly higher than its 2010 score of 2.88. This improvement primarily stems from de facto indicators and brings China closer to the open-economy average of **5.7** (Figure 6). In fact, this is China's best overall score in the six clusters we measure. Composite scores for market economies also increased over the same period for the same reason. While China has reduced tariffs to a level nearly comparable with OECD economies and has become the world's largest trading nation in goods, it remains less open in services trade and faces criticism for unreported nontariff barriers.

While we have good access to basic trade-related data, our coverage faces several shortcomings. For instance, the services trade data have flaws, including significant distortions through tourism spending and hot money flows. The pandemic years' impact on tourism can produce skewed results for services trade data. Many aspects of China's trade environment that are not unique to China—including nontariff barriers, informal discrimination, and exchange rate interventions—are especially difficult to research in China due to restrictions on research, data access limitations and other problems.

## A Year in Review: China's 2022 Trade Policies and Developments

We update these benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its trade openness. From this exercise, we have selected the two most significant developments that took place in 2022:

In August 2022, Beijing imposed **retaliatory trade measures against Taiwan** in response to a visit by Nancy Pelosi, then-US House Speaker. China's General Administration of Customs banned imports of Taiwanese foods, including biscuits and fruits, while MOFCOM suspended exports to Taiwan of natural sand, an input in semiconductor manufacturing. However, these actions had limited strategic or economic impact on bilateral trade due to the minor role these sectors play in Taiwan's exports and China's exports to Taiwan.

<sup>24</sup> Janos Ferencz, "The OECD Digital Services Trade Restrictiveness Index," OECD Trade Policy Papers No. 221, OECD Publishing, 2019, https://doi.org/10.1787/16ed2d78-en.



<sup>21</sup> Chad P. Bown and Douglas A. Irwin, "What Might a Trump Withdrawal from the World Trade Organization Mean for US Tariffs?" Policy Briefs 18-23, Peterson Institute for International Economics, November 2018, https://www.piie.com/publications/policy-briefs/what-might-trump-withdrawal-world-trade-organization-mean-us-tariffs.

<sup>22 &</sup>quot;OECD Services Trade Restrictiveness Index: Policy Trends up to 2020," Organisation for Economic Co-operation and Development, February 2021, https://www.oecd.org/trade/topics/services-trade/documents/oecd-stri-policy-trends-2021.pdf.

<sup>23 &</sup>quot;OECD Services Trade Restrictiveness Index (STRI): China – 2021," Organisation for Economic Co-operation and Development, https://www.oecd.org/trade/topics/services-trade/documents/oecd-stri-country-note-chn.pdf.

In late 2022, China's **State Council announced a marginal tariff reduction for 2023**, lowering the general tariff rate from 7.4 to 7.3 percent. The policy temporarily reduced tariffs on over one thousand products and signaled further cuts for some IT products starting in July 2023. While framed as a trade liberalization move, the tariff adjustments primarily aim to boost lagging growth. The State Council pointed to supporting consumption and the manufacturing sector as the main reasons for lowering tariff rates, which should push down the prices of certain medical supplies and drugs, food items, small household appliances, and inputs in advanced manufacturing. At the same time, this policy increased import and export

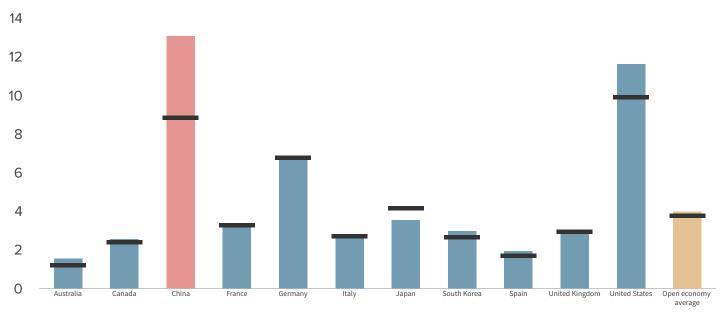
tariffs on specific commodities to bolster the security of domestic industrial chains.

In addition to tracking policy developments, we are also watching higher-frequency, often China-specific, indicators to gauge real-time progress on market-oriented and liberal economic reforms. Figure 6.2 shows these indicators, including China's current account balance as a share of GDP, RMB exchange rates compared to major currencies, China's trade balances, role in processing trade, and trade policy interventions.

#### FIGURE 6.1: ANNUAL INDICATORS: TRADE OPENNESS (2022\*)

#### **US and China's Goods Trade Intensities Increase**

Country two-way goods trade as a share of global two-way goods trade, 2022 vs. 2010 (—)



We took the sum of goods debits (imports) and goods credits (exports) country data totals for each year to calculate two-way goods trade for our selection of countries. For the global total two-way goods trade, the same process was used, but for global goods imports and exports totals.

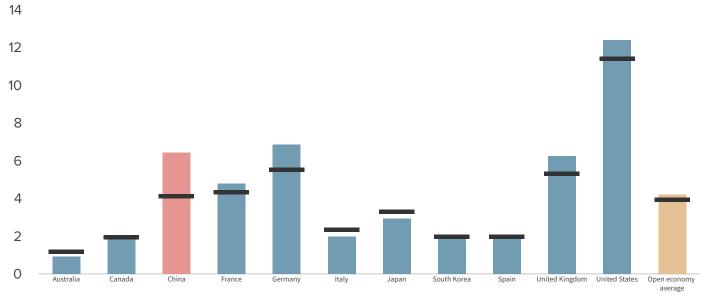
**Source:** OECD Balance of Payments Data, China Pathfinder calculations.



#### FIGURE 6.1: ANNUAL INDICATORS: TRADE OPENNESS (2022\*) CONT.

#### **Rebound in Services Trade Intensity Across Most Major Economies Post-Pandemic**

Country two-way services trade as a share of global two-way services trade, 2022 vs. 2010 (—)

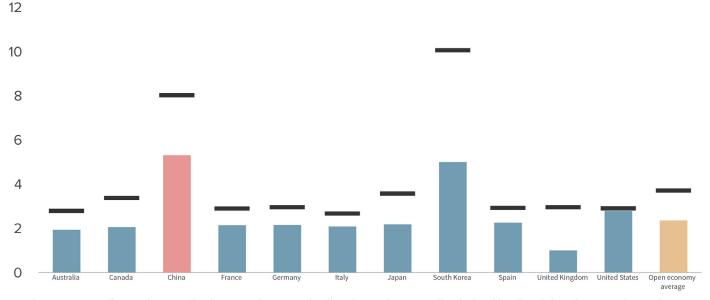


We took the sum of services debits (imports) and services credits (exports) country data totals for each year to calculate two-way services trade for our selection of countries. For the global total two-way services trade, the same process was used, but for global services imports and exports totals.

Source: OECD Balance of Payments Data, China Pathfinder calculations.

#### **Tariff Rates Reduced for All Major Economies**

Tariff rate, most favored nation, simple mean, all products, percent, 2022 vs. 2010 (—)



Simple mean MFN tariff rate is the unweighted average of MFN rates for all products subject to tariffs calculated for all traded goods. We use the simple average tariff rate because the weighted average could skew the outcome if certain countries had high product-import shares corresponding to limited partner countries.

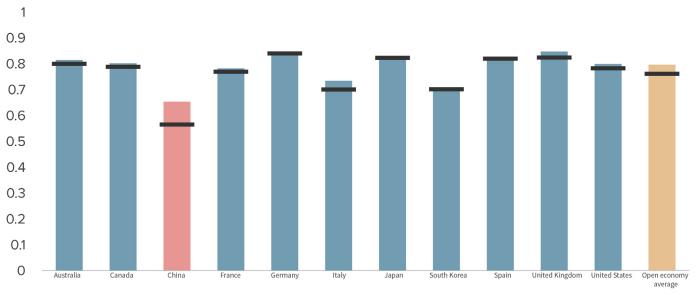
Source: World Bank.



#### FIGURE 6.1: ANNUAL INDICATORS: TRADE OPENNESS (2022\*) CONT.

#### **China Lessened Policy Restrictions on Services Trade**

Services Trade Openness Index, 2022 vs. 2010 (-)

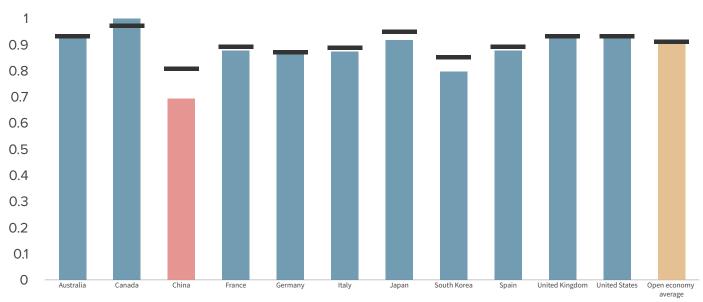


The STRI measures policy restrictions on traded services across four major sectoral categories. These are logistics, physical, digital, and professional services. Each sectoral category also contains several specific industry subindices. We take the average of all four sectoral category indices to create our combined STRI index. Values are inversed from the original OECD index. The range is 0-1, where 1 is the most open.

Source: OECD.

#### **China Increased Policy Restrictions on Digital Services Trade**

Digital Trade Openness Index, 2022 vs. 2010 (—)



We inverse the index so that lower values on the index indicate more restrictions to digital trade. The DSTRI measures barriers that affect trade in digitally enabled services across fifty countries. This includes policy areas such as infrastructure and connectivity, electronic transactions, payment systems, and IP rights. The range is 0-1, where 1 is the most open.

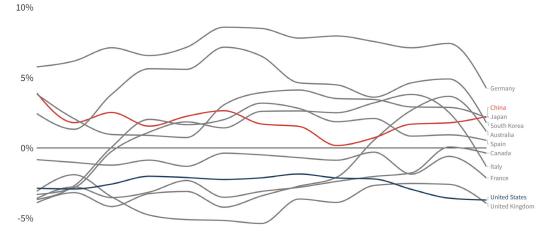
Source: OECD.



#### FIGURE 6.2: KEY SUPPLEMENTAL INDICATORS: TRADE OPENNESS (2022\*)

#### **Current Account Balance**

Percentage share of GDP



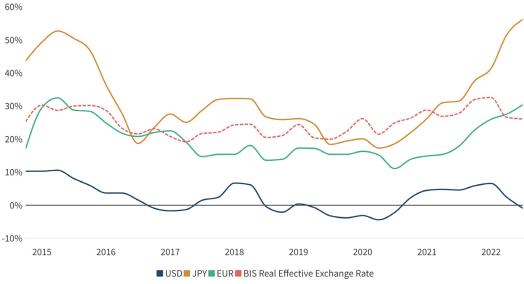


As described by the OECD, the current account balance of payments is a record of a country's international transactions with the rest of the world. The current account includes all the transactions (other than those in financial items) that involve economic values and occur between resident and non-resident entities. Also covered are offsets to current economic values provided or acquired without a quid pro quo.

Source: IMF Balance of Payments (BOP) Statistics Yearbook.

## Exchange Rate Fluctuation: Renminbi Exchange Rates vs. Major Currencies, Monthly

By quarterly average, percentage change



We show percentage changes in the value of the renminbi (RMB) since January 2010 relative to three currencies as reported by China's foreign exchange authority, as well as the real effective exchange rate (REER) for RMB—a weighted average of bilateral real exchange rates with China's trading partners, reported by the BIS. Currency movements against the BIS basket account for differential inflation rates but can also mask bilateral movements; both trends matter for gauging rationalization of China's exchange rate management.

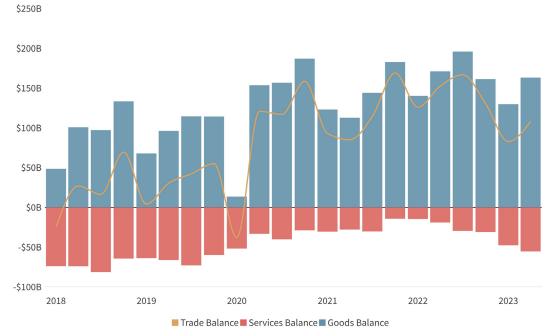
 $\textbf{Source:} \ \textbf{Bank for International Settlements (BIS)} \ and \ \textbf{China Foreign Exchange Trading Center (CFETC)}.$ 



#### FIGURE 6.2: KEY SUPPLEMENTAL INDICATORS: TRADE OPENNESS (2022\*) CONT.

#### China's Trade Balance, 1Q 2015-2Q 2023

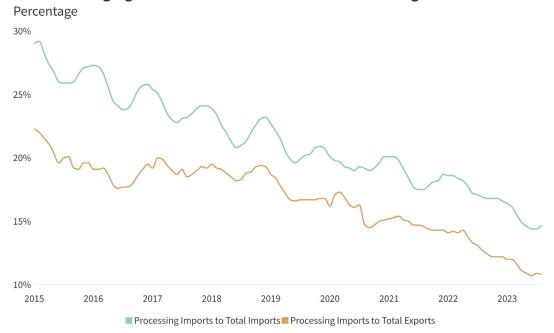
USD (billions)



A country that imports more goods and services than it exports in terms of value has a trade deficit or a negative trade balance. A country that exports more goods and services than it imports in terms of value has a trade surplus. While China maintains a goods trade surplus, and an overall trade surplus, the country still maintains a services trade deficit.

**Source:** China's State Administration of Foreign Exchange (SAFE).

#### **China's Changing Goods Trade Patterns: Role of Processing Trade**



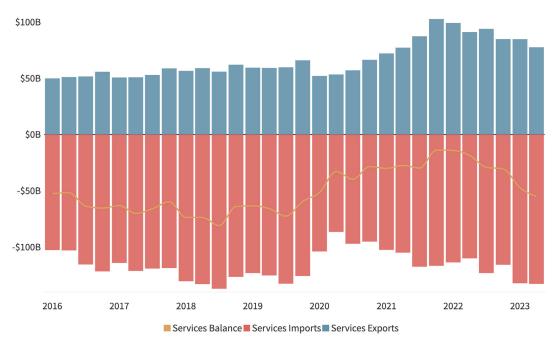
We calculate on a six-month moving average basis. Processing imports refers to inputs that are imported and used to produce a final good that is reexported. A falling ratio of processing imports to total imports suggests that more of what China imports is for consumption at home rather than destined for reshipment abroad, while a falling ratio of processing imports to total exports suggests less reliance on lower value-added processing trade in China's trade patterns, and more upgrading to domestic value added.

**Source:** China's General Administration of Customs.



#### FIGURE 6.2: KEY SUPPLEMENTAL INDICATORS: TRADE OPENNESS (2022\*) CONT.

## **China's Services Trade Balance, 1Q 2016–2Q 2023** USD (billions)



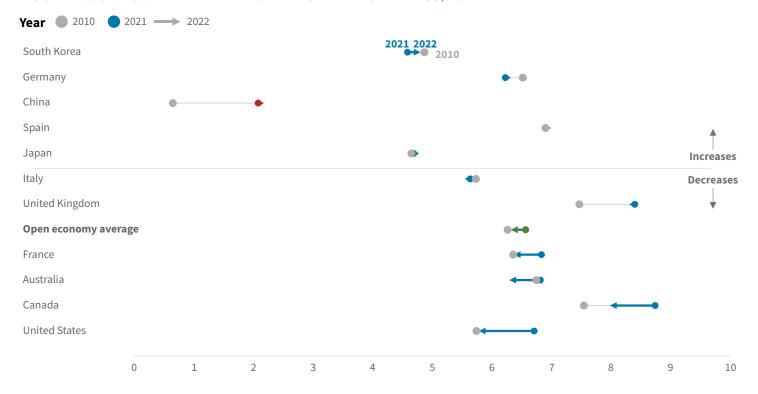
A country that imports more services than it exports in terms of value has a services trade deficit or a negative services trade balance. This chart shows that China has consistently maintained a services trade deficit, and the deficit size has increased in 2023

**Source:** China's State Administration of Foreign Exchange (SAFE).



#### 2.5 DIRECT INVESTMENT OPENNESS

#### FIGURE 7: COMPOSITE INDEX: DIRECT INVESTMENT OPENNESS, 2022



Measure of direct investment openness from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Direct investment openness refers to fair, nondiscriminatory access for foreign firms to domestic markets and freedom for local companies to invest abroad without restrictions or political mandates. Direct investment openness is a key feature of open market economies that encourages competitive markets and facilitates the global division of labor based on comparative advantage.

#### How Does China Stack Up in 2022?

We use the following annual indicators to benchmark China against open market economies in terms of direct investment openness.

#### FDI Intensity

Our main de facto indicator for inbound direct investment is **the inbound FDI intensity of the economy,** which is calculated by dividing the total inbound FDI stock of an economy by its GDP. In 2022, China's inbound FDI intensity stood at 19.1 percent of GDP, below the market economy average of 40 percent but higher than South Korea's or Japan's (14.1 percent and 4.8 percent, respectively). This score marks a decline for China since 2021, and places it even further below its 2010 level (which was 25.8 percent). For most open market economies, inbound FDI intensity has increased over the

same duration. The market economy average increased more than ten percentage points since 2010.

For outflows, we measure outbound FDI intensity, which is calculated by dividing outward FDI stock by GDP. China's outbound FDI intensity has improved from a very low base in 2010 but, with a score of 15.26 percent in 2022, it remains lower than any other country in our sample and the open economy average of 47 percent. China's outbound FDI stock as a share of GDP decreased slightly from 2021's 15.3 percentage. Most open market economies' outbound FDI intensity either stagnated or declined since 2021. For the United States, the nearly 25 percent drop from 2021 to 2022 has brought its outbound FDI intensity to approximately match 2010 levels (equivalent to 32.1 percent of GDP). This indicator uses market value for FDI stock, which is subject to fluctuation. In 2020 and 2021, high equity valuations increased the market value for both inbound and outbound FDI stock, and the subsequent correction in 2022 pushed the values down. This contributed to the large drop in US inbound and outbound FDI intensity from 2021 to 2022.

#### Direct Investment Restrictiveness

To measure de jure restrictiveness for FDI, we built our own indicator for **direct investment restrictiveness**. While there is a solid body of academic work on the topic of cross-border capital controls, we found existing research insufficient for our purposes due to lack



of a magnitude metric,<sup>25</sup> coverage gaps, and significant time lags.<sup>26</sup> Our indicator is compiled for outflows and inflows and covers three types of restrictions: national security reviews, sectoral and operational restrictions, and repatriation requirements and other foreign exchange restrictions. The scoring is based on a proprietary framework derived from information contained in the IMF's Annual Report on Exchange Arrangements and Exchange Restrictions (AREAER) as well as proprietary research on national security review mechanisms and sectoral restrictions.<sup>27</sup>

China had a relatively high level of **inward FDI restrictiveness** in 2010 and has successfully implemented reforms to reduce some of these barriers by 2022. Its restrictiveness score has therefore decreased from 7.3 in 2010 to 5 in 2022. However, China maintains not just national security reviews, but an expansive negative list of restricted sectors as well as foreign exchange restrictions for foreign companies. Its restrictiveness score is still far higher than the open-economy average of 1.8. Key improvements in 2022 include the National Development and Reform Commission (NDRC) and MOFCOM removing two sectors from the negative list, while the NDRC and State Council also issued measures to encourage foreign investment in manufacturing and certain services sectors.

At the same time, open economies have become more restrictive when compared to 2010. For instance, multiple market economies rolled out sanctions or other restrictions on Russia due to the war in Ukraine. Others, such as Canada and Spain, also increased the scope of their investment screening regimes for strategic and national security reasons. Noteworthy 2022 restrictions were implemented by the United Kingdom—the National Security and Investment Act that significantly amended the foreign investment screening mechanism—and the United States—the Inflation Reduction Act (IRA) that excluded Chinese investors from certain government subsidies to the electric vehicle industry<sup>28</sup> and a new executive order that strengthened the screening mechanism for inbound foreign investments.

China's score on **outward FDI restrictiveness** was very high in 2010, reflecting a regime requiring approvals for every single outbound investment. Beijing made a significant push over the following decade to give firms more autonomy to invest abroad, especially in 2014 when China moved to a system that required firms to register their investments instead of obtaining approval. However, Beijing retracted these liberal policies in 2017 after large capital outflows. At 6.3, China's 2022 outbound FDI restrictiveness score remains the same as in 2020 and 2021, and only slightly lower than in 2010. By comparison, the open market economy average was 0.6, relatively stable across all sampled years. In 2022, the United

States' outbound FDI restrictiveness score increased slightly with the rollout of the CHIPS Act that limited company transactions that would boost the semiconductor capacity of China or other foreign "countries of concern" for a decade.

#### Composite Score

On aggregate, our **Direct Investment Openness Composite Index** puts China at **2.18** in 2022, against an open-economy average of **6.3** (Figure 7). Based on the same criteria, China scored **2.13** in 2021, **2.14** in 2020, and **0.65** in 2010. China's composite score lags in both the de facto and de jure indicators, ranking last across all four measured years. China still maintains strict capital controls which limit its de jure scores; it also punches well below its weight when it comes to de facto measures of FDI intensity. Despite the conventional narrative about the growing impact of China's FDI flows abroad—such as in FDI in the EU's EV sector—and its historical ability to attract FDI, China's performance is modest when scaled to its economic size.

As with other indicators, our de facto measures for direct investment openness are imperfect because they are influenced by a host of non-policy variables, such as market size, economic growth, and business cycles. Our measures for de jure restrictiveness reflect scoring judgments that are subject to a certain degree of subjectivity.

## A Year in Review: China's 2022 Direct Investment Policies and Developments

We update the abovementioned benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its direct investment openness. From this exercise, we conclude that China's policies toward FDI have not changed significantly in the last year. We take note of de facto developments and incremental policy changes that took place in 2022 below:

According to official data, in 2022, China saw a 9 percent year-over-year increase in **inbound FDI**. However, this contrasts starkly with alternative measures of inward FDI, such as the announced green-field FDI deal value reported by fDi Markets and total completed mergers and acquisitions (M&A) value from Bloomberg. Compared to MOFCOM's reported \$189 billion in direct investment that flowed into China in 2022, the other comparison sources only reported \$16 billion in greenfield FDI and \$25 billion in M&A transactions for the

<sup>28</sup> Thilo Hanemann et al., "Vanishing Act: The Shrinking Footprint of Chinese Companies in the US," Rhodium Group, September 7, 2023. https://rhg.com/research/vanishing-act-the-shrinking-footprint-of-chinese-companies-in-the-us/#:∞:text=Most%20importantly%2C%20Congress%20enacted%20powerful,Inflation%20Reduction%20Act%20(IRA).



<sup>25</sup> Andrés Fernández et al., "Capital Control Measures: A New Dataset," IMF Economic Review 64 (2016): 548–574, https://doi.org/10.1057/imfer.2016.11.

<sup>26</sup> Menzie D. Chinn and Hiro Ito, "What Matters for Financial Development? Capital Controls, Institutions, and Interactions," *Journal of Development Economics* 81 (1): 163–192, https://doi.org/10.1016/j.ideveco.2005.05.010.

<sup>27</sup> Annual Report on Exchange Arrangements and Exchange Restrictions 2019, International Monetary Fund, August 10, 2019. https://www.imf.org/en/Publications/Annual-Report-on-Exchange-Arrangements-and-Exchange-Restrictions/Issues/2020/08/10/Annual-Report-on-Exchange-Arrangements-and-Exchange-Restrictions-2019-47102.

year. MOFCOM data is dominated by "round tripping" flows from Hong Kong, a common loophole to avoid China's capital controls. China's official data on inbound FDI has become increasingly different from micro-level transaction data since 2019. In 2022, the announced foreign greenfield deal value in China fell by 50 percent compared to 2021. The same year saw a 44 percent decrease in announced M&A deal value from the previous year. The alternative inbound data show China's domestic investment environment has become less attractive to foreign investors, which aligns with foreign business survey results.

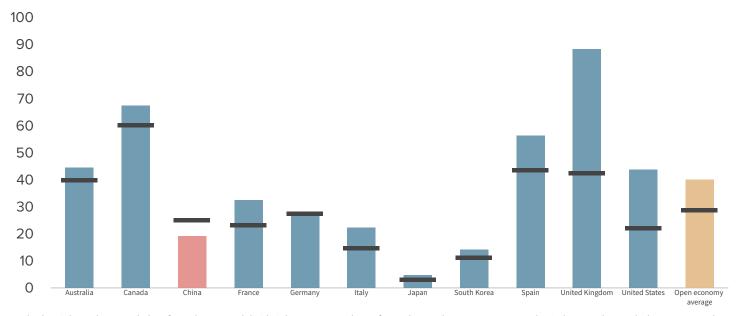
In H1 2022, China's policy on managing FDI remained stable. Only in the second half of the year did China roll out **policies aimed at promoting FDI inflows**, likely in response to an unprecedented drop in both greenfield investment and M&A during the first seven months of the year. The State Council, NDRC, MOFCOM, and other ministries implemented partial-opening policies—encouraging foreign investment in manufacturing, opening the services sector in certain cities, and supporting foreign enterprises to invest in high-tech equipment and components—along with high-level statements. However, the impact of these measures remains to be seen.

In addition to tracking policy developments, we are also watching higher-frequency to gauge progress. Figure 7.2 presents these indicators, including measures of China's outbound and inbound FDI flows; the inward and outward FDI stock for the top ten market economies; and China's role in global M&A transactions.

#### FIGURE 7.1: ANNUAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*)

#### **China's Inward FDI Intensity Declines**

Inbound FDI Stock as a Percent Share of GDP, 2022 vs. 2010 (—)



We look at inbound FDI stock data from the IMF and divide it by 2022 annual GDP for each sample country to create this indicator. The result demonstrates the relative size of inward FDI flows.

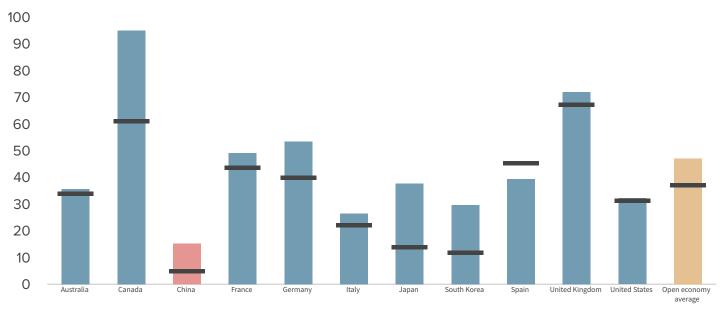
Source: IMF.



#### FIGURE 7.1: ANNUAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*) CONT.

#### China's Outward FDI Intensity Improves, Not Enough to Catch Up with Market Economies

Outbound FDI Stock as a Percent Share of GDP, 2022 vs. 2010 (—)

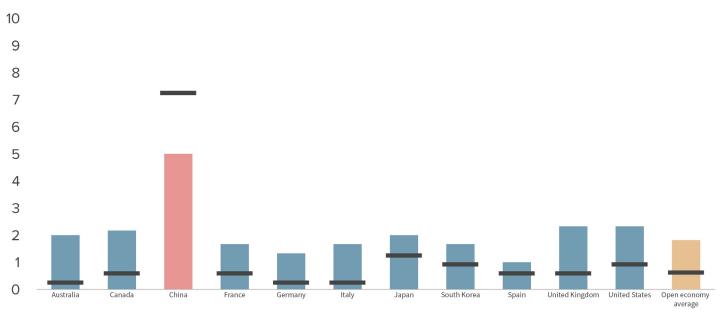


We look at outbound FDI stock data from the IMF and divide it by 2022 annual GDP for each sample country to create this indicator. The result demonstrates the relative size of outward FDI flows.

Source: IMF.

#### **China Loosened Restrictions on Inbound FDI**

AREAER Index of 0-10 (high restrictions), 2022 vs. 2010 (—)



This indicator looks at three areas of FDI restrictions: national security review mechanisms, sectoral and operational restrictions on investment, and repatriation requirements as well as other foreign exchange restrictions.

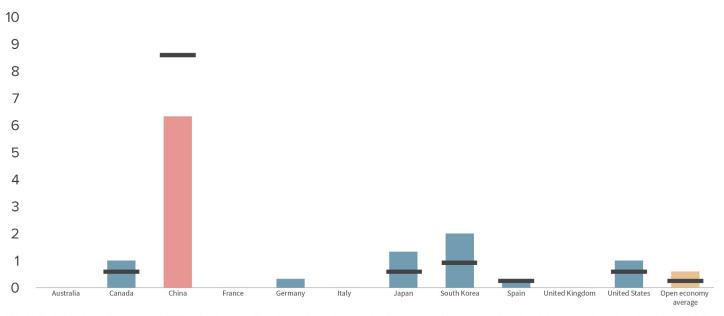
Source: Rhodium proprietary dataset, IMF Annual Report on Exchange Arrangements and Exchange Restrictions.



#### FIGURE 7.1: ANNUAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*) CONT.

#### **China Less Restrictive on Outbound FDI Than in 2010**

AREAER Index of 0-10 (high restrictions), 2022 vs. 2010 (—)



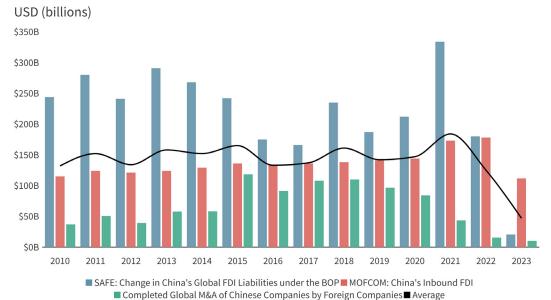
This indicator looks at three areas of FDI restrictions: national security review mechanisms, sectoral and operational restrictions on investment, and repatriation requirements as well as other foreign exchange restrictions.

 $\textbf{Source:} \ \textbf{Rhodium proprietary dataset, IMF Annual Report on Exchange Arrangements and Exchange Restrictions.}$ 



#### FIGURE 7.2: KEY SUPPLEMENTAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*)

#### **China's Inbound FDI Flows: Various Indicators**

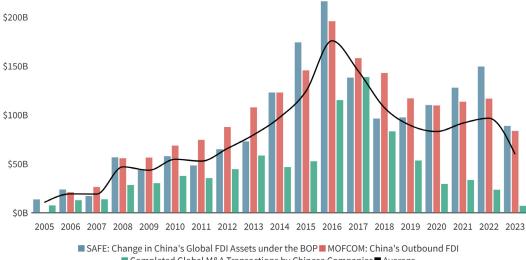


For measuring China's foreign direct investment, the most commonly used official measure is "utilized FDI" by MOFCOM. This data is compiled based on MOFCOM's approval and registration system for inbound and outbound FDI projects. One alternative perspective is the BOP dataset compiled by SAFE. These numbers are based on bank reporting, and record financial flows related to FDI companies. Another alternative perspective is using data for specific transactions on completed mergers and acquisitions, which does not rely on official statistics but instead sums the total value of publicly announced deal values. This offers only a partial picture of all FDI flows but avoids some of the problems in using Chinese official statistics. 2023 captures inflows from January to September.

**Source:** PRC Ministry of Commerce, PRC SAFE, Bloomberg, and China Pathfinder.

#### China's Outbound FDI Flows: Various Indicators

USD (billions)



■ Completed Global M&A Transactions by Chinese Companies ■ Average

For measuring China's foreign direct investment, the most commonly used official measure is "utilized FDI" by MOFCOM. This data is compiled based on MOFCOM's approval and registration system for inbound and outbound FDI projects. One alternative perspective is the Balance of Payments (BOP) dataset compiled by SAFE. These numbers are based on bank reporting, and record financial flows related to FDI companies. Another alternative perspective is using data for specific transactions on completed mergers and acquisitions, which does not rely on official statistics but instead sums the total value of publicly announced deal values. This offers only a partial picture of all FDI flows but avoids some of the problems in using Chinese official statistics. 2023 captures inflows from January to September.

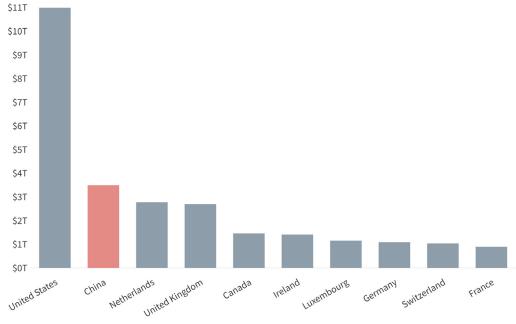
Source: PRC Ministry of Commerce, PRC SAFE, Bloomberg, and China Pathfinder.



#### FIGURE 7.2: KEY SUPPLEMENTAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*) CONT.

#### **Inward FDI Stock, Top Ten Economies, 2022**



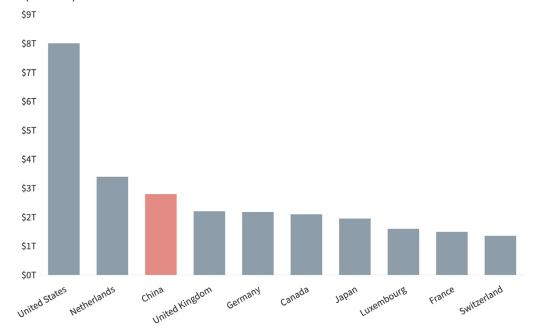


As described by the OECD, this Foreign Direct Investment (FDI) stock measure looks at the total level of direct investment at the end of each year. The inward FDI stock is the value of foreign investors' equity in and net loans to enterprises resident in the reporting economy.

Source: OECD.

#### **Outwards FDI Stock, Top Ten Economies, 2022**





As described by the OECD, this Foreign Direct Investment (FDI) stock measure looks at the total level of direct investment at the end of each year. The outward FDI stock is the value of the resident investors' equity in and net loans to enterprises in foreign economies.

Source: OECD.

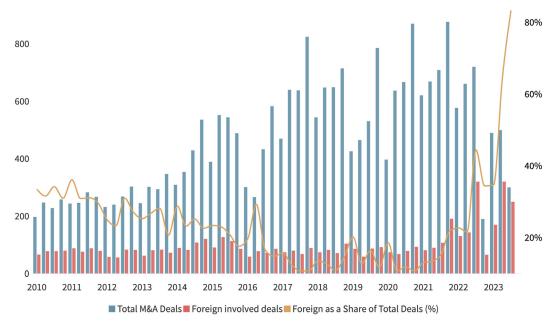


#### FIGURE 7.2: KEY SUPPLEMENTAL INDICATORS: DIRECT INVESTMENT OPENNESS (2022\*) CONT.

#### Share of Foreign Buyers in All M&A Activity Targeting Chinese Assets

USD (hundred millions), percentage

1000

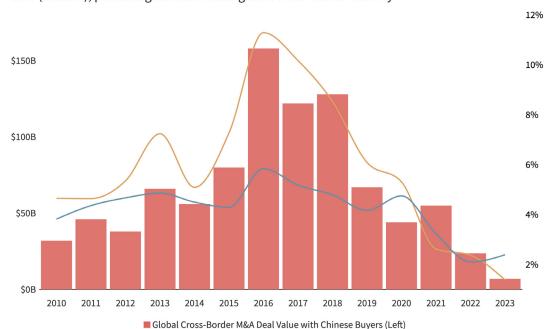


Indicator captures the total value of M&A transactions targeting Mainland China-based assets and the share of foreign buyers in total transaction value.

Source: Bloomberg.

#### **China's Role in Global M&A Transactions**

USD (billions), percentage share of total global cross-border activity



■ Share of Global Cross-Border M&A Value with Chinese Buyers (Right) ■ Share of Global Cross-Border M&A Deals by Count (Right)

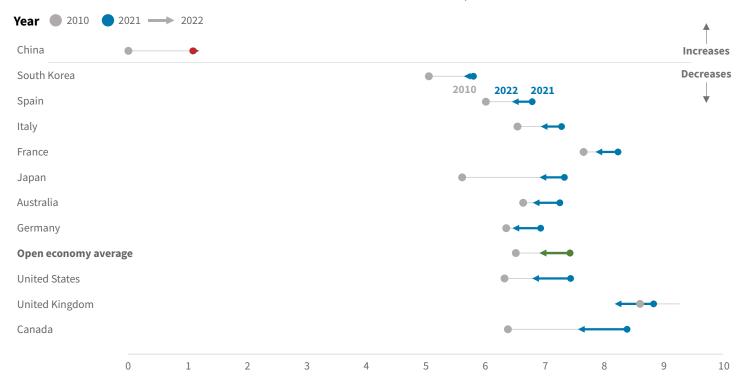
Indicator captures the total value of M&A transactions targeting Mainland China-based assets and the share of foreign buyers in total transaction value. 2023 captures transactions from January to September.

Source: Bloomberg.



#### 2.6 PORTFOLIO INVESTMENT OPENNESS

FIGURE 8: COMPOSITE INDEX: PORTFOLIO INVESTMENT OPENNESS, 2022



Measure of portfolio investment openness, from 0 (low) to 10 (high). Source: China Pathfinder.

#### **Definition and Relevance**

Portfolio investment openness refers to limited controls on twoway cross-border investment into equities, debt, and other financial instruments. Portfolio investment openness is a key ingredient for financial market efficiency and market-driven exchange rate adjustments in open market economies.

#### How Does China Stack Up in 2022?

We apply the following annual indicators to benchmark China against open market economies in terms of portfolio investment openness.

#### Internationalization of Debt and Equity Markets

To measure de facto openness to portfolio investment, we calculate the sum of **cross-border debt** (government and corporate bonds) assets and liabilities relative to the size of the economy as well as the sum of cross-border equity (stocks) assets and liabilities relative to the size of the economy. Assets are holdings of foreign securities by residents, and liabilities represent foreign holdings of securities issued by residents. China significantly lags behind the open-economy average in both categories. In 2022, China's cross-border debt assets and liabilities as a share of GDP were 6.1

percent, compared to the open-economy average of 80 percent. Its cross-border equity assets and liabilities were equivalent to 9.5 percent of GDP, a nearly 15 percent drop from their 2021 share, and well short of the open-economy average of 86 percent. While China has made some progress since 2010, particularly in debt assets and liabilities, its previous years' gains in equity internationalization were largely erased in 2022. In 2022, nearly all economies' scores dropped, likely as a result of faster GDP growth associated with the pandemic recovery.

#### Portfolio Investment Restrictiveness

For a de jure perspective, we created our own **Portfolio Investment Restrictiveness Indicator** that captures regulatory restrictions on portfolio investment flows based on the IMF's AREAER database and our own research. We calculate separate indices for portfolio outflow and inflow restrictiveness, assigning numerical scores based on the implementation of opening or closing measures during a given year. The inward portfolio restrictiveness indicator captures restrictions on the purchase of bonds and equity securities locally by nonresidents as well as on the sale and issuance of bonds and equity securities abroad by residents. The outward portfolio restrictiveness indicator captures restrictions on the purchase of foreign securities by residents as well as restrictions on the sale and issuance of bonds and equity securities locally by nonresidents.



On **inward portfolio restrictiveness**, China has historically tightly limited the inflow of foreign short-term capital, except through narrow programs such as the Qualified Foreign Institutional Investor (QFII) Scheme. While access has expanded through stock and bond connect schemes over the past decade, foreign investors still face quotas and inadequate cross-border settlement infrastructure. China's 2022 restrictiveness score of 6.3 remains well above the market economy average of 0.6, despite marginal loosening of restrictions in 2021–2022, including allowing certain foreign institutional investors to access the interbank bond market directly rather through the bond market connect.

On **outward portfolio restrictiveness**, China has been cautious to liberalize due to concerns about large-scale capital outflows and implications for financial system and exchange rate stability. There was limited easing in 2021, with the expansion of the Shanghai–London Stock Connect to Swiss and German markets. However, households remain generally unable to invest in overseas securities and institutional investors remain constrained to special programs and quotas, keeping China's 2022 restrictiveness score of 7.5 far higher than the advanced economy average of 0.5.

#### Composite Score

Our Portfolio Investment Openness Composite Index puts China at 1.2 in 2022, against an open-economy average of 6.9 within our sample of the ten largest open market economies (Figure 8). This is an improvement from a score of 1.1 in 2021, and 0 in 2010. In previous editions of the China Pathfinder report, China's score in portfolio openness was 0 for all surveyed years, since it had the lowest level of openness among sampled countries across all indicators. The updated normalization method captures countries' progress or regression compared to their performance in prior years. This is possible because each indicator's minimum and maximum is calculated across all years of data. China's portfolio investment openness was lowest in 2010, but it has improved marginally since then and is no longer the absolute minimum. We therefore can show its improvement even if it still ranks behind other countries. Relative to 2010, we have seen improvements in the ability of foreigners to access and participate in China's markets, which is reflected in the new scoring system. The revised methodology still shows a large gap between China and the OECD economies, which is not surprising given that China exercises a level of control over its capital account that is distinct from open market economies.

Particularly in the de jure measures of portfolio openness we have seen large improvements in the ability of foreigners to access and participate in China's markets relative to 2010. For instance, the RMB Qualified Foreign Institutional Investor (QFII) program that allows foreigners to invest in China's capital markets increased its quota numerous times since 2010. China has also created the stock and bond connects—launched in 2014 and 2017, respectively—that give foreign investors access to Chinese A-shares and bonds.

Portfolio investment is highly mobile and volatile, so our de facto measures are susceptible to fluctuations caused by market sentiment, macroeconomic dynamics, and other factors. We noticed this particularly to be the case for 2022 portfolio volume as a share of GDP data, with sizable declines for both China and OECD economies compared to 2021. Portfolio investment data are also heavily impacted by tax optimization and financial system designs. Finally, our measures for de jure restrictiveness are based on human judgment and, thus, reflect a certain degree of subjectivity.

## A Year in Review: China's 2022 Portfolio Investment Policies and Developments

We update the abovementioned benchmark indicators yearly to track the pace and direction of change. On a quarterly basis, we track policy developments that could push China either closer or further from the average of market economies in terms of its portfolio investment openness. From this exercise, only one development from 2022 was a definitive market reform signal:

After a more than decade-long dispute between the US Public Company Accounting Oversight Board (PCAOB) and China's CSRC over access to Chinese audit work papers, in August 2022 Chinese authorities agreed to the inspection of accounting documents. This defused the risk that US-listed Chinese firms (that use Chinabased auditors) would be forced to delist due to noncompliance. The PCAOB confirmed that it secured "complete access to inspect and investigate" Chinese audit firms in 2022. This marks a positive shift in China's approach to accounting transparency since developments assessed in our last year's report.<sup>29</sup>

In addition to tracking policy developments, we are also watching higher-frequency, often China-specific, indicators to gauge progress. Figure 8.2 presents these indicators, including the change in foreign holdings of Chinese bonds and equities; foreign holdings of Chinese portfolio securities by investor country; total foreign holdings of RMB assets; the share of China's currency in international payments; and net movement through the Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connects.

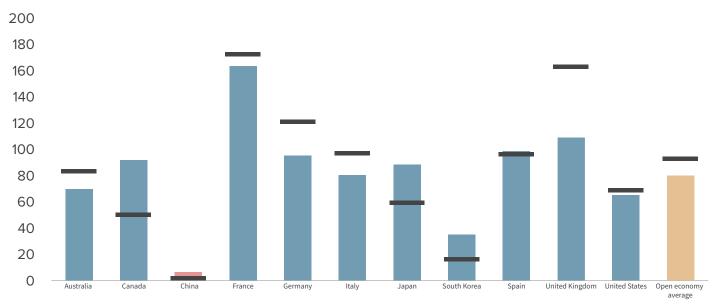


<sup>29</sup> Daniel H. Rosen et al., "China Pathfinder 2022 Annual Scorecard," Atlantic Council and Rhodium Group, October 2022. https://chinapathfinder.org/china-pathfinder-2022-annual-scorecard/.

#### FIGURE 8.1: ANNUAL INDICATORS: PORTFOLIO INVESTMENT OPENNESS (2022\*)

#### China's Bond Markets Far Less Internationalized Compared to Top OECD Economies'

Cross-border debt assets and liabilities as a share of GDP, 2022 vs. 2010 (—)

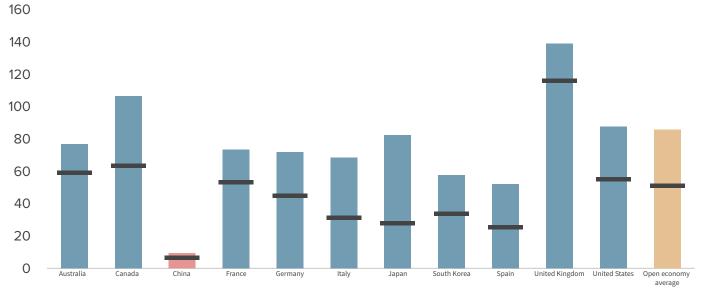


This indicator shows the internationalization of bond markets.

Source: IMF International Financial Statistics.

#### China and Market Economies' Equity Internationalization Dropped Since 2021, Still Exceeding 2010 Levels

Cross-border equity assets and liabilities as a share of GDP, 2022 vs. 2010 (—)



This indicator shows the internationalization of equity markets.

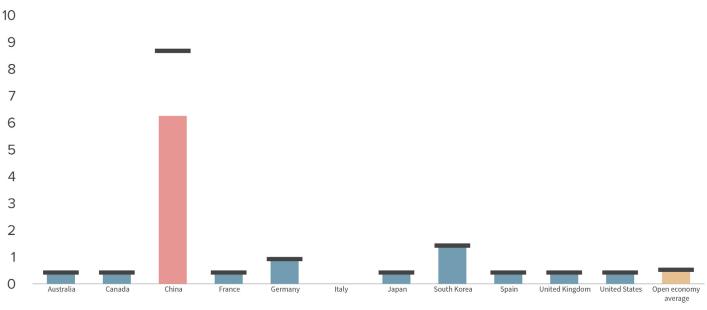
Source: IMF International Financial Statistics.



#### FIGURE 8.1: ANNUAL INDICATORS: PORTFOLIO INVESTMENT OPENNESS (2022\*)

#### **China Lowers Restrictions on Inbound Portfolio Investment**

AREAER Index, 2022 vs. 2010 (—)

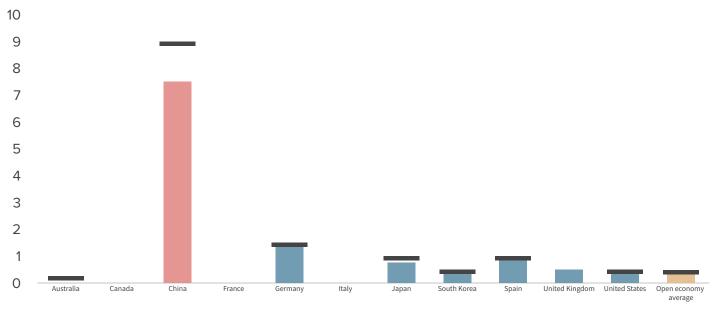


The index range is 0-10, according to increasing restrictiveness. Proprietary indicator that measures de jure restrictions on cross-border purchase and issuance of debt and equity securities based on information presented in the IMF's annual AREAER reports. Covers the purchase of local securities by non-residents and the issuance of overseas securities by residents. Does not cover repatriation or surrender requirements.

Source: IMF AREAER annual reports, China Pathfinder.

#### **China Lowers Restrictions on Outbound Portfolio Investment**

AREAER Index, 2022 vs. 2010 (-)



The index range is 0-10, according to increasing restrictiveness. Proprietary indicator that measures de jure restrictions on cross-border purchase and issuance of debt and equity securities based on information presented in the IMF's annual AREAER reports. Covers the purchase of overseas securities by residents and the issuance of local securities by non-residents. Does not cover repatriation or surrender requirements.

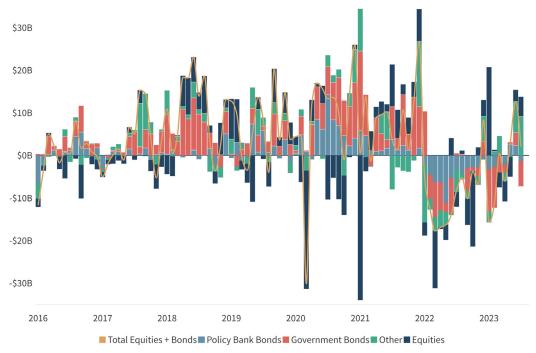
**Source:** IMF AREAER annual reports, China Pathfinder.



#### FIGURE 8.2: KEY SUPPLEMENTAL INDICATORS: PORTFOLIO INVESTMENT OPENNESS (2022\*)

#### **Change in Foreign Holdings of Chinese Bonds and Equities**

Quarterly net change in BOP, USD (billions)

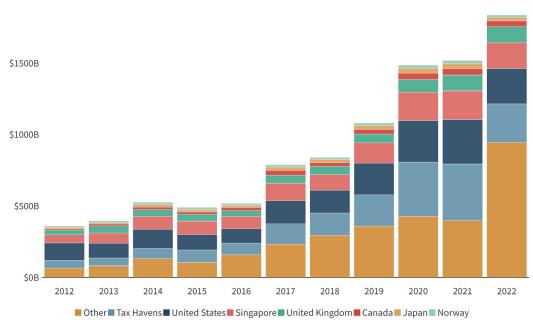


This chart shows quarterly changes in foreign holdings of Chinese equity and debt securities from SAFE data.

Source: China's State Administration of Foreign Exchange (SAFE).

## **Holdings of Chinese Portfolio Securities by Investor Country** USD (billions)

\$2000B



This chart features a breakdown of CPIS data on foreign holdings of Chinese securities. The United States was the largest investor country followed by tax havens and Singapore.

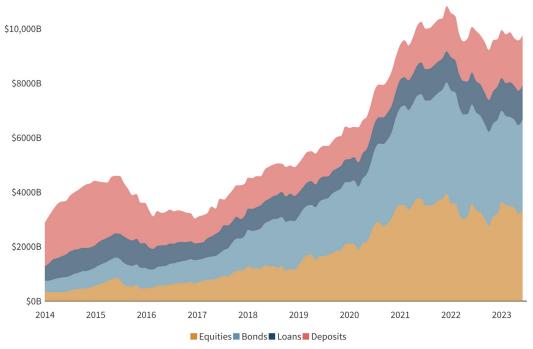
Source: International Monetary Fund's (IMF's) Coordinated Portfolio Investment Survey (CPIS).



#### FIGURE 8.2: KEY SUPPLEMENTAL INDICATORS: PORTFOLIO INVESTMENT OPENNESS (2022\*) CONT.

#### Foreign Appetite for Chinese Financial Assets

USD (billions)

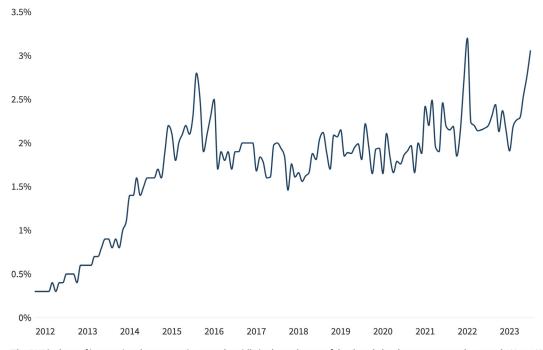


This chart describes total foreign holdings of RMB assets, including by central banks and investors.

Source: The People's Bank of China (PBOC).

#### **Percent of International Payments Using RMB**

Percentage



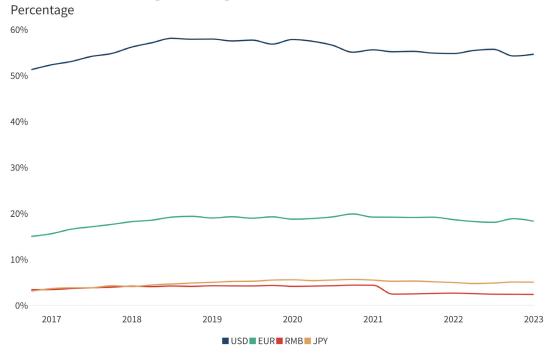
The RMB's share of international payments increased rapidly in the early part of the decade but has come to settle around 2% to 3%—despite rhetoric from Chinese authorities to internationalize the currency.

Source: SWIFT RMB Tracker.



#### FIGURE 8.2: KEY SUPPLEMENTAL INDICATORS: PORTFOLIO INVESTMENT OPENNESS (2022\*) CONT.

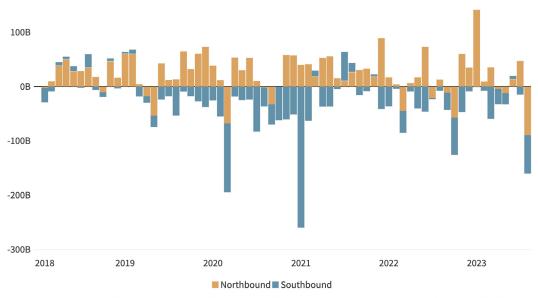
#### **Share of Global Foreign Exchange Reserves Held in Select Currencies**



The US Dollar is still far and away the world's most important reserve currency, making up more than 50% of total reserves. The RMB's share of total reserves has dropped since the start of 2021.

**Source:** International Monetary Fund's (IMF's) Currency Composition of Official Foreign Exchange Reserves (COFER), and International Financial Statistics (IFS).

# Net Stock Exchange Movement through Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, Jan 2018 - Aug 2023 Renminbi (billion)



In this chart, net northern flows represent net trading movement from the Hong Kong Stock Exchange to the Shanghai and Shenzhen Stock Exchanges. Net southern flows show net trading movement from the Shanghai and Shenzhen Stock Exchanges to the Hong Kong Stock Exchange. In the early part of 2021, net flows were exiting mainland China towards Hong Kong; this occurred to a smaller extent in Oct 2022 and Aug 2023.

Source: East Money Choice Data, China Pathfinder calculations.



#### **CHAPTER 3**

#### **Conclusions and Implications**

China's economic slowdown in 2023 is largely attributable to its persistent structural reform gap, lagging behind top OECD economies in most market dimensions except for trade and innovation. While there is a global drift away from market norms among OECD countries, China faces regression in its financial system development and growing state ownership in key industries. Trade, although a bright spot, faces constraints due to changing pandemic conditions and trade defense measures by trading partners. Domestic business sentiment is suffering due to unpredictable regulatory developments, reflected in lower venture capital investment and weaker private business investment. Foreign investor confidence is also waning, as indicated by declining inbound FDI, posing a threat to an economy that still heavily relies on foreign capital and technology.

- Among the various explanations for China's 2023 slowdown, the persistent structural reform gap through last year is the prime candidate: As China approaches the 10th anniversary of the 2013 Third Plenum, it remains far behind the top ten OECD economies in most dimensions of a market economy except for trade and innovation. In fact, its score has declined for market competition.
- There is some backsliding by market economies, but causes vary: In financial system development, the OECD economies in our sample drifted away from market norms in 2022 for the second year in a row. The main factors driving this backsliding were a decline in market capitalization (direct financing of firms relative to GDP size) and outstanding non-financial corporation debt as a share of GDP. This reflects the state of the global economy, rather than governments closing off market access or implementing new restrictions. Market economy scores also took a hit in portfolio investment, and largely for the same reason. In terms of market competitiveness, EU economies saw their 2022 scores decline compared to 2021, due to growing state ownership among top ten firms and higher industry concentration. And where China's restrictions on inbound FDI were marginally lowered in 2022, such barriers were elevated in several other countries.
- Trade is under pressure: China is within the OECD range in trade openness, and its position in goods trade continues to rise. However, the pandemic conditions that fostered China's trade advancement have abated, and in the more advanced area of services trade, China remains a laggard. The environment for China's exporters is also under pressure, as pandemic-era deficits, dependence on China for strategic inputs, and growth in electric vehicle exports provoke heightened trade defense measures by China's trading partners. In fact, most OECD countries in our sample have seen their scores in trade openness decline compared to the 2010 baseline (though all improved between 2021 and 2022).
- The private sector is in need of a boost: From 2021 to 2022, the share of SOEs in China's top ten firms across 11 industries

- increased from 44 percent to 57 percent. The growth in state ownership was even more apparent in the high-growth, high-sal-ary financial and tech sectors. The rising state role and unpredictable regulatory developments have badly damaged China's domestic business environment. Venture capital (VC) investment as a share of GDP in 2022 dropped below 2020 and 2021 levels. While officials nominally declare the crackdown on tech companies over, and new Premier Li Qiang announced new measures to support private sector development in summer 2023, business sentiment continues to be severely depressed as reflected in weak private business fixed-asset investment.
- Foreign investors are staying home: China's inbound FDI stock as a share of GDP has been declining, falling from 21.5 percent in 2021 to 19.1 percent in 2022. In fact, China's inbound FDI intensity has been falling since 2010, when it was at its highest at 25.8 percent. This decrease is a warning sign for an economy that continues to rely on foreign capital, know-how, and technology. Meanwhile, surveys of major business associations for US, EU, and Japanese businesses all show falling confidence in China as a favorable investment destination.
- While China's financial system score improved slightly in our framework for technical reasons, vulnerabilities have come to a head: Market forces tend to converge GDP growth rates and interest rates, whereas in China borrowing costs tend to be well below headline economic growth. China's historic 2022 GDP growth shortfall narrowed this indicator gap for China, giving it a better financial system score. But underlying financial conditions and the risk of a debt crisis got worse last year and are still more concerning in 2023, forcing authorities to intervene heavily.

#### **IMPLICATIONS**

We attribute China's 2022 GDP growth shortfall to a lack of structural reform, rather than COVID or cyclical policies, and explain the current economic slowdown the same way. The implication of this analysis is that 2023 growth will also fall well below the 5-6 percent target, whether or not the official data acknowledge it. Given the lack of major reform announcements year-to-date, similar weakness in 2024 should be expected. If Beijing does announce meaningful big bang reforms, growth would be even lower in 2024 as a result of adjustment pains. Not long ago many observers assumed China would surpass the US in absolute GDP size by the end of the 2020s. In light of current performance in China and the US, that will not happen in this century, let alone this decade. This change in expectations has global implications. For developing countries, the relative allure of liberal markets versus China's "state capitalism" approach will shift, in ways that require policymaker and business leader attention.

• **Tech ambitions at risk:** China's difficulty in reforming its economic structure is a threat to growth prospects. This is evident



in numerous sectors, notably in the technology industry. The government's crackdowns on tech companies have aggravated youth unemployment concerns and impeded high-tech aspirations. In 2022, Beijing prioritized lockdowns and security for political messaging over tech-sector recovery, leading the most important firms in the industry to threaten to abandon China. Beijing is now scrambling to reestablish domestic and foreign private sector confidence. In 2023, it rolled out a package of 31 initiatives aimed at bolstering the private sector, and held numerous sessions on boosting China's innovation capabilities. Most recently, Beijing announced it will create a new bureau to support the private sector. But credibility is impaired, and Beijing will need to match actions to words before companies feel more confident.

- Fiscal challenges are structural and need fixing if confidence in China's future is to be restored: Sub-national governments in China are grappling with massive debt loads, while they are responsible for providing most social services. An aging population requires healthcare and pension payouts, while poverty alleviation remains a major challenge. Industrial policy, military and public security spending, education, decarbonization, overseas assistance and myriad other promises are not yet funded: the implication of the growth outlook is that many of these activities will need to be moderated.
- Global spillovers: For many countries and firms, globalization
  has increased dependency on China's economic success. As
  recently as April 2023, the IMF was projecting China to be the
  primary driver of global growth through 2028. A slower-growing China means negative spillovers for many around the world,
  including nations dependent on exports to China to generate
  earning to repay Chinese debt. From German car manufacturers to Australian iron ore, this is not just a concern for the global
  south.
- Geopolitics and geoeconomics: The persistence of Chinese GDP growth at rates a multiple of OECD growth has been the foundation of China's external power and influence, both economic and political. With or without reform, China's future growth average will be lower, in absolute terms and relative to the United States and other OECD economies. This will reshape expectations for great power competition. Sometimes countries undergoing a slowdown behave more moderately, other times they react belligerently. But in any case, China's behavior over the last 10 years—assertive external policies without regard for economic consequences—is likely to change.

#### **LOOKING AHEAD**

2023 has already been a tumultuous year in China, and this is more to come. At the third plenary session of the Central Committee this fall, Party leaders will set economic priorities for the coming five

years. Structural threats to economic stability have never been greater. The State Council has explicitly promised a comprehensive reform plan to deal with these existential risks, including the property sector and, especially, local government debt levels that are spiraling out of control. In the past, Beijing was able to kick the policy can down the road; today, they are at the end of that road and need to address the present problems. The question is what policy moves would be credible enough to restore confidence. Here are five moves that could instill optimism for 2024:

- Robust debate about the structural slowdown and reform: Chinese government signals in 2023 have been mixed. On the one hand, Beijing suppressed datasets at odds with an optimistic view (for instance youth unemployment numbers) and forbade discussion of disinflation. On the other hand, retired officials and respected economists were permitted to speak publicly about the structural nature of China's slowdown by mid-year, calling for overdue reforms. Wider room for public debate about the economy would be a positive signal.
- Retire the GDP growth rate target: Few indicators have been as emblematic of China's relentless pursuit of growth as the GDP growth target. With the exception of 2020, Beijing set a growth target every year, and always met or exceeded it, until 2022. But prioritizing growth-at-all-cost, even when that means tolerating frequent manipulation of data to achieve the desired results, has damaged long-term economic potential. The GDP growth target is a political imperative for the Party, tied to the goal of doubling GDP by 2035. Shifting to market economy type targets—employment and inflation—is one of the best things Beijing can do to improve the quality of growth and policymaking.
- Central-local fiscal rebalancing: For Beijing to provide a social safety net and foster prosperity for the Chinese people, local governments must be bailed out and put on a firm fiscal footing. The current system, which sees local governments on the hook for most expenses but retaining only a small portion of the tax revenues they collect, left local governments reliant on land sales or LGFVs to raise funds. The consequences—ballooning local debts and financial instability—are undermining China's prospects. The central government must absorb local expenditure responsibilities or identify responsible resourcing strategies.
- Privatizing some state assets: In 2023, China's government rolled out reforms that transition its IPO system to a completely registration-based one rather than an approval-based one. This could lay the groundwork for a gradual privatization of state assets. While no big bang is anticipated in 2024, local governments should move toward listing their SOEs, inviting private capital and, in the process, filling up their depleted assets. For this to become a full-throated pro-market reform, the government should also allow private investors to have a say in how the companies are run, rather than merely providing silent capital.



• Reforming the pension system: China's slowdown, coupled with its rapidly aging population and shrinking workforce, is bad news for local governments facing growing fiscal constraints. Beijing must do something to place the pension system on a more stable financial footing. This likely involves more direct central government control and responsibility for shortfalls in local pensions, as well as enabling new sources of local revenues such as property taxes and broadening the tax base. It also likely involves reforms such as raising the retirement age, which is relatively low by global standards (60 for men, 50-55 for women).



## **Glossary**

AREAER	IMF's Annual Report on Exchange Arrangements and Exchange	NBS	China's National Bureau of Statistics
	Restrictions	NDRC	National Development and Reform Commission
BIS	Bank of International Settlements	OECD	Organisation for Economic Co-operation
ВоЕ	Bank of England	OLOD	and Development
ВОР	Balance of payments	PBOC	People's Bank of China
CAC	Cyberspace Administration of China	PCAOB	Public Company Accounting Oversight Board
CCP	Chinese Communist Party	QFII	Qualified Foreign Institutional Investor Scheme
CSRC	China Securities Regulatory Commission		
DSTRI	OECD's Digital Services Trade Restrictiveness Index	R&D	Research and development
ECB	European Central Bank	REER	Real effective exchange rate
		RMB	Renminbi
EPO	European Patent Office	ROA	Return on assets
EU	European Union	S&T	Science and technology
FDI	Foreign direct investment	SAFE	China's State Administration of Foreign
<b>G7</b>	Group of Seven	O/ 11 Z	Exchange
GDP	Gross domestic product	SAMR	State Administration for Market Regulation
IMF	International Monetary Fund	SASAC	State-owned Assets Supervision and
IP	Intellectual property	SASAC	Administration Commission of the State Council
IPC	International Patent Classification	SOE	State-owned enterprise
IPO	Initial public offering		•
IRA	Inflation Reduction Act	STRI	OECD's Services Trade Restrictiveness Index
IVA	Industrial value-added	UNCTAD	United Nations Conference on Trade and Development
LGFV	Local government financing vehicle	VC	Venture capital
M&A	Mergers and acquisitions		
MFN	Most favored nation	WGI	World Bank's Worldwide Governance Indicators
MOFCOM	China's Ministry of Commerce	WTO	World Trade Organization



#### **Appendix: Overview of Methodology**

#### **Mission**

The China Pathfinder Project is a collaboration between the Atlantic Council and Rhodium Group to track China's convergence or divergence from open market economy norms. This project is nonpartisan and seeks to foster consensus about where China stands in relation to advanced market economies. With that goal in mind, our design balances accessibility for nontechnical readers with commitment to robust, transparent, data-grounded methods.

#### **Research Framework**

The China Pathfinder Project evaluates the economic system of China and ten open market economies in six categories: financial system development, modern innovation system, market competition, trade openness, direct investment openness, and portfolio investment openness. The first three clusters represent the "domestic" dimension, and the latter three clusters represent the "external" openness dimension.

We rely on annual indicators that are formed into a composite score each year. Each of the six categories outlined above possesses a set of annual indicators and a final composite index. In addition, we select nuanced supplemental indicators and conduct quarterly policy tracking to keep up with fast-moving economic and policy developments in China.

This year's China Pathfinder measures the 2022 performance of eleven countries using the same standardized metrics. It updates results from 2010, 2020, and 2021 to use as points of comparison. The selected country list is as follows: Australia, Canada, China, France, Germany, Italy, Japan, South Korea, Spain, the United Kingdom, and the United States. Aside from China, all other countries are members of the OECD and are considered market economies. These specific countries were chosen according to being in the top-ten country list for highest gross domestic product (GDP).

Our inaugural China Pathfinder Scorecard incorporated China's 2010 performance as a datapoint to benchmark China's present-day progress since the last decade. This decision also provided data prior to the start of President Xi Jinping's administration and offered an objective picture of how China's economy has developed since. Starting with the 2022 report, we expanded our data sample to compare the 2010 performance of all countries in our list, not only China. This allows us to analyze whether open-market economies have improved or regressed since 2010 according to our metrics for market openness.

For this year's report, we have further improved this process of comparing countries' changes in performance over time by updating the project's methodology. The updated normalization process uses a larger pool of datapoints, taking minimum and maximum values not only across countries for a given year, but simultaneously across

countries for all sampled years. This change allows us to better attribute year-over-year fluctuations in data to countries' own progress or regression. In prior iterations of our research process, fluctuations in a country's final outcomes would still be relative to other sample countries' scores, so it was less straightforward to parse potential causes.

#### **Annual Indicators**

Our criteria for selecting annual indicators have two main components: data timeliness and ability to make international comparisons. These criteria inherently limit each other, as timely data often do not have extensive country coverage. This created obstacles in our data collection process, and the path we chose with our annual indicators reflects the ideal solution to these data availability problems.

The annual China Pathfinder report has a foundation of quantitative methods and sources. It mixes source types for data analysis. We make use of existing credible databases and literature, such as the OECD, International Monetary Fund (IMF), and World Bank datasets and indices; platforms such as CEIC and Bloomberg for Chinaspecific statistics and company financial data; and expert buy-in for our in-house production of proprietary datasets.

Along with compiling research from these data sources, China Pathfinder also incorporates indicators that were informed by study groups and expert interviews. Our team conducted review sessions with various outside experts on China and OECD economies, index creation, and construction of cross-country economic evaluations. We have implemented feedback and new ideas gathered from these conversations to improve our annual indicator selection.

#### Composite Scoring and 2023 Updates

A composite indicator employs a defined model for selecting a group of individual indicators and transforming them into a single index. Composite indicators are common tools in policy analysis, particularly for maintaining objectivity in comparing country performance. China Pathfinder takes guidance from the OECD Handbook on Constructing Composite Indicators: Methodology and User Guide, which compiles various statistically sound methodologies for economists and policymakers to build composite indicators.

To calculate composite scores, we use the Min-Max methodology. This is necessary to normalize countries' scores from the individual indicators, which have different units and scales. The Min-Max normalization method was selected because it preserves country clustering and countries' relative performance distance. Min-Max uses each dataset's minimum and maximum datapoints to establish a "lower bound" and "upper bound." Each country value X within a given indicator is taken in relation to these bounds. China Pathfinder subtracts the lower bound from the country value and then divides the outcome by the difference in the upper and lower bounds. This



normalizes every indicator from zero to one. We use a scale of 0 to 10 for the composite scores, so the datapoints are multiplied by ten after completing the Min-Max process.

$$X_{Scaled} = \frac{X - \min(X)}{\max(X) - \min(X)} *10$$

Starting with our 2023 annual report, the China Pathfinder methodology has been revised to calculate the minimum and maximum for each indicator across countries and time, to account for the evolution of indicators. Our original composite scoring had normalized country scores separately for each year sampled. This meant that countries' marginal progress or regression between years may not be conveyed in their composite scores if the comparative ranking of countries each year did not change. The methodological change applies across all six economic areas and leads to varying effects on the data presentation. These are two example implications:

- For instance, China consistently came in last place across all indicators in the portfolio investment openness cluster for all sample years (2010, 2020, 2021, and 2022). Using the conventional Min-Max normalization that is calculated separately for each year, China's performance for each given year would set the minimum, resulting in a score of 0. However, this does not capture China's real progress in opening portfolio investment channels—such as the stock and bond connects—since 2010. The revised Min-Max methodology would calculate a single minimum and a single maximum across all surveyed years and countries for each indicator. For example, China had the least internationalized equity markets in 2010, relative to other surveyed years. The 2010 datapoint would be the minimum and receive a score of 0, while any improvements in the following years would be reflected in above-0 scores.
- On the flip side, Japan's triadic patents filed as a share of GDP peaked in 2020, but still far surpassed other countries' in each sample year. Using the original Min-Max methodology, Japan would be the maximum—relative to other country datapoints—for each year and receive an unchanging score of 10. The revised Min-Max design would mean that Japan's 2020 datapoint sets the maximum of 10, while Japan's other years of data would receive scores lower than 10.

In sum, the original methodology focuses on the snapshot, measuring the relative distance between countries' performance on economic indicators, while the new methodology also captures the relative change over time. Ultimately, China Pathfinder seeks to acknowledge any changes over time in China and market economies' performance in relation to market norms. The revised methodology better aligns the composite scores with the raw data results and further increases our confidence in capturing countries' progress systematically, without sacrificing the ease in readers' application of our results.

China Pathfinder's 2023 update in the Min-Max research design is well-supported in the aforementioned OECD *Handbook*, and we especially thank OECD analyst Christian Steidl for his guidance as we revamped the methodology. The team conducted robustness checks on the new methodology by adding years of data outside of our existing sample—such as 2017—to test for any potential skewing in our country scores across other sampled years. We found that the framework supported additional years and existing sample years' scores were not affected significantly. In adopting this methodological revision, all preceding years' scores were recalculated. This exercise will be repeated each time the sample is expanded (for the 2024 annual report, we will be adding 2023 data into the analysis and all prior years' data will be recalculated).

Some indicators have opposite implications for large values and small values. For our purposes, we set the following standard for all indicators and composite score readings: smaller values (i.e., those closer to zero) indicate "low" and larger values (i.e., those closer to ten) indicate "high" openness or development. Some indices that we adopt measure restrictiveness levels on foreign direct investment (FDI) or capital flows, and larger values represent *greater* restrictions on openness. For indicators that follow this pattern, we reversed the values before initiating the Min-Max method for the composite. Value reversal involved setting the maximum bound for these indicators and using it to subtract each country datapoint.

China Pathfinder's composite indices blend de jure and de facto indicators. De jure indicators measure a country's institutions or legal framework characteristics, while de facto indicators are outcome oriented and seek to measure the actual effects of said institutions. While there is an argument to be made for using one or the other, we chose to integrate both into a blended composite score for each cluster. Selecting only de jure indicators opens the possibility that policies or institutions in place do not necessarily evenly result in the same expected outcomes, or reflect the true situation for some countries. Using de facto indicators solely is particularly challenging with external factors, such as the COVID-19 pandemic, that greatly skew real outcomes temporarily. This approach also fails to afford credit to countries that have implemented institutional reforms when resulting progress has a lag.

We assign equal weighting to de jure and de facto indicators in the composite index calculation when the indicators have comparable importance to defining our cluster evaluation. Otherwise, each individual indicator receives the same weight regardless of de jure or de facto designation.

#### **Supplemental Indicators**

Chosen indicators within each area are intended to proxy for the broader picture, but do not encompass all aspects of an economy. Therefore, narrower factors that affect China's performance evaluation are featured as "supplemental indicators." Supplemental indicator data outcomes receive their own chart visualizations, but the



data generally cannot be applied to all countries in our sample. For example, some poignant indicators lack data coverage for many countries in our sample, besides China. This complexifies our process for comparing China with the top open market economies on the *same* standards. For this reason, supplemental indicator data do *not* contribute to a country's final composite score.

Numerous data compilation methods are used in building our supplemental indicators. Some indicators are reflections of standard metrics, and others are modified in-house to illuminate certain aspects of metrics that already exist. Finally, China Pathfinder applies a handful of existing proprietary indicators developed by Rhodium Group.

#### **Policy Tracking**

China Pathfinder supplements its yearly quantitative assessment with quarterly policy tracking. After compiling all relevant major policy developments in China during a specific quarter for each of our six clusters, we systematically evaluate each development. The evaluation process contains four possible signals for China's policy momentum: movement toward, movement away, mixed movement, or no change in relation to open-economy standards. After aggregating all positive, negative, mixed, and stagnant developments in China's policy atmosphere, China Pathfinder presents a heatmap within its quarterly report that shows the outcome.

In examining policy changes, our team specifically looks for policies that connect back to the benchmark signals that we outlined in our inaugural report's Section 2 on "Looking Forward: Market-Oriented Policy and Data Signals." This provides some continuity between our annual report's quantitative-driven outcomes and the policy considerations elaborated upon in quarterly reports.

#### **Applications and Caveats**

While China Pathfinder is intended to be a quantitative resource for policymakers, economists, and business leaders to benchmark the Chinese economy and stay informed about China's policy developments, it is not a comprehensive assessment of every aspect of China's economy. Our research design is deliberately narrow, focusing on just enough to permit a clear picture of China's compatibility with market economies without hindering reader accessibility.

The choice to track China's system versus open market economies, rather than a broader set of emerging and developing economies, was a deliberate one. We fully acknowledge that China does not have any intention to become a democratic open market economy. However, we postulate that OECD policymakers can only maintain open and engaging economic policies with China if there is movement in a similar direction.

Our project concept opens the question of whether China should be expected to converge with advanced OECD nations, instead of the opposite. Aiming for fairness in the China Pathfinder evaluation, we compare China *not* on areas in which our sample of market economies are already structurally perfect, but on agreed-upon norms integral to an open economic system.

We choose to focus on economic policies and outcomes, where increased openness is perceived as a positive direction. However, China and the OECD countries we analyze may show signs of convergence in areas where the latter nations have adopted targeted industrial policies. While national security concerns may indirectly impact the outcomes of China Pathfinder, our data scope primarily focuses on economic policy and outcomes; the primary goal is to evaluate economic effects instead of political or strategic motivations.

Our research design and indicator selection are not perfect, but represent what we believe is the best available solution within existing constraints. Main caveats include the following:

- There are some areas of great importance to market economies
  that we do not cover. These include the presence of a robust
  social safety net, comprehensive labor protection laws, environmental protections, and policies to mitigate inequality. We
  acknowledge that these areas are critical aspects of any market economy, but believe that the indicators we have chosen
  serve to address the project's core focus of how OECD nations
  should choose to view China's system in the context of future
  engagement.
- Our selection of annual indicators faces structural limitations. In some areas, we have good coverage; in other areas comprehensive, comparable and timely data are not available and, therefore, we face major gaps in what we would have considered ideal coverage (for example, subsidies). The Chinese government's increasing constraints on data transparency have affected one of our annual indicators measuring innovation: the ratio of private enterprise expenditures on R&D to government expenditures on R&D. The data was derived from one of the OECD Main Science and Technology Indicators, but in 2023 the OECD identified anomalies in R&D data reported by China and had to withhold the publication of these numbers. Because of this, China Pathfinder removed the indicator from this year's report. The remainder of our annual indicator list has not changed from 2021 to 2022.
- Our data approach cannot fully account for the unlimited reach
  of the state and the role of the Communist Party in influencing
  prices, competition, and outcomes in the Chinese economy.
  While we assess measurable elements such as the proportion of
  top 10 financial institutions by market capitalization that are stateowned, these measures certainly understate the role of politics
  in the economy—as 2022's requirement that Chinese subsidiaries of foreign-owned fund managers and foreign Chinese joint
  ventures create Communist Party cells (one of many examples)
  demonstrates.



#### Research Dissemination and Data Visualization

The China Pathfinder Project provides visualizations for indicators in six areas that will be updated with new data annually. It preserves 2010 as a benchmark year for China's performance, a data point that will live through future iterations of composite scoring and individual indicator analysis.

To add nuance and include higher frequency data on the Chinese economy, quarterly reports incorporate relevant supplemental indicator data and timely chartwork on the most critical developments of the quarter. In the face of unexpected large-scale developments or data availability issues, the supplemental indicator list will be modified to ensure maximum utility for the user.

Data visualizations are created by Seven Mile Media, Jerico Aragon, and Youyou Zhou, and range from interactive data features on the website and graphical representations throughout annual and quarterly reports. More details on China Pathfinder's interactive data visualizations, publication archive, and structure behind this project are available on the China Pathfinder website (www.chinapathfinder.org).



#### **Board of Directors**

# **拳**Atlantic Council

#### **CHAIRMAN**

\*John F.W. Rogers

## EXECUTIVE CHAIRMAN EMERITUS

\*James L. Jones

#### PRESIDENT AND CEO

\*Frederick Kempe

### EXECUTIVE VICE CHAIRS

\*Adrienne Arsht \*Stephen J. Hadley

#### **VICE CHAIRS**

\*Robert J. Abernethy \*Alexander V. Mirtchev

#### **TREASURER**

\*George Lund

#### DIRECTORS

Stephen Achilles Gina F. Adams Timothy D. Adams \*Michael Andersson Barbara Barrett Colleen Bell Sarah E. Beshar Stephen Biegun Linden P. Blue Adam Boehler John Bonsell Philip M. Breedlove Richard R. Burt \*Teresa Carlson \*James E. Cartwright John E. Chapoton Ahmed Charai Melanie Chen Michael Chertoff \*George Chopivsky Wesley K. Clark \*Helima Croft \*Ankit N. Desai Dario Deste Lawrence Di Rita \*Paula J. Dobriansky Joseph F. Dunford, Jr. Richard Edelman Thomas J. Egan, Jr. Stuart E. Eizenstat Mark T. Esper \*Michael Fisch Alan H. Fleischmann Iendavi E. Frazer Meg Gentle

Thomas H. Glocer John B. Goodman \*Sherri W. Goodman Marcel Grisnigt Iarosław Grzesiak Murathan Günal Michael V. Hayden Tim Holt \*Karl V. Hopkins Kay Bailey Hutchison Ian Ihnatowycz Mark Isakowitz Wolfgang F. Ischinger Deborah Lee James \*Joia M. Johnson \*Safi Kalo Andre Kelleners Brian L. Kelly Henry A. Kissinger John E. Klein \*C. Jeffrey Knittel Joseph Konzelmann Keith J. Krach Franklin D. Kramer Laura Lane Almar Latour Yann Le Pallec Jan M. Lodal Douglas Lute Jane Holl Lute William J. Lynn Mark Machin Marco Margheri Michael Margolis Chris Marlin William Marron Gerardo Mato Erin McGrain John M. McHugh \*Judith A. Miller Dariusz Mioduski \*Richard Morningstar Georgette Mosbacher

Majida Mourad

Julia Nesheiwat

Franco Nuschese

Joseph S. Nye

Ahmet M. Ören

Sally A. Painter

Alan Pellegrini

\*Lisa Pollina

David H. Petraeus

Ana I. Palacio

Virginia A. Mulberger

Mary Claire Murphy

Edward J. Newberry

\*Kostas Pantazopoulos

Daniel B. Poneman \*Dina H. Powell McCormick Michael Punke Ashraf Qazi Thomas J. Ridge Gary Rieschel Charles O. Rossotti Harry Sachinis C. Michael Scaparrotti Ivan A. Schlager Rajiv Shah Gregg Sherrill **Jeff Shockey** Ali Jehangir Siddiqui Kris Singh Varun Sivaram Walter Slocombe Christopher Smith Clifford M. Sobel Michael S. Steele Richard J.A. Steele Mary Streett Nader Tavakoli \*Gil Tenzer \*Frances F. Townsend Clyde C. Tuggle Melanne Verveer Charles F. Wald Michael F. Walsh Ronald Weiser \*Al Williams Ben Wilson Maciei Witucki Neal S. Wolin \*Ienny Wood Guang Yang Mary C. Yates Dov S. Zakheim

#### HONORARY DIRECTORS

James A. Baker, III Robert M. Gates James N. Mattis Michael G. Mullen Leon E. Panetta William J. Perry Condoleezza Rice Horst Teltschik William H. Webster

\*Executive Committee Members

List as of July 28, 2023



